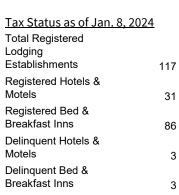
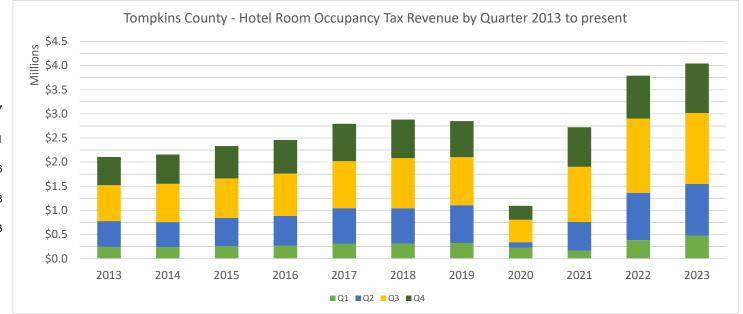
Tompkins County - Hotel Room Occupancy Tax Revenue - 2013 to present

<u>Totals</u>	by c	uarter	& year

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Q1	246,795	239,394	255,511	272,677	306,561	311,725	324,584	228,485	167,311	383,989	479,006
Q2	530,995	518,257	588,301	613,413	739,499	732,497	782,432	113,248	593,603	980,685	1,068,903
Q3	742,300	791,531	816,604	876,679	973,901	1,039,520	995,164	462,321	1,142,171	1,539,072	1,469,044
Q4	586,547	607,263	673,415	696,084	774,477	796,894	746,565	289,417	818,639	887,908	1,026,828
Add'l Rev.*	42,079	107,084	34,425	19,043	18,806	43,945	89,617	145,794	287,273	411,209	114,743
Total	2,148,716	2,263,529	2,368,257	2,477,896	2,813,243	2,924,581	2,938,361	1,239,264	3,008,998	4,202,864	4,158,525
Budgeted	2,152,700	2,260,335	2,373,352	2,495,315	2,635,870	2,754,484	2,935,000	1,852,150	1,906,955	2,400,000	3,320,000
Actual - Budgeted	(3,984)	3,194	(5,095)	(17,419)	177,373	170,097	3,361	(612,886)	1,102,043	1,802,864	838,525
							^	adjusted^			
Room Tax Change	3.3%	5.3%	4.6%	4.6%	13.5%	4.0%	0.5%	-57.8%	142.8%	39.7%	-1.1%





Tompkins County - Hotel Room Occupancy Tax Revenue - 2012 to present

Quarter over Quarte	r Change (i.e. Q2 20	021 vs Q2 2020)										
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Q1	25.7%	-1.1%	-3.0%	6.7%	6.7%	12.4%	1.7%	4.1%	-29.6%	-26.8%	129.5%	24.7%
Q2	11.4%	3.0%	-2.4%	13.5%	4.3%	20.6%	-0.9%	6.8%	-85.5%	424.2%	65.2%	9.0%
Q3	3.4%	4.2%	6.6%	3.2%	7.4%	11.1%	6.7%	-4.3%	-53.5%	147.1%	34.7%	-4.6%
Q4	-1.4%	5.1%	3.5%	10.9%	3.4%	11.3%	2.9%	-6.3%	-61.2%	182.9%	8.5%	15.6%
Quarterly Tax Reven	ues as a Share of A	ınnual Tax Reveni	<u>ue</u>									
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Q1	12.0%	11.5%	10.6%	10.8%	11.0%	10.9%	10.7%	11.0%	18.4%	5.6%	9.1%	11.5%
Q2	24.8%	24.7%	22.9%	24.8%	24.8%	26.3%	25.0%	26.6%	9.1%	19.7%	23.3%	25.7%
Q3	34.2%	34.5%	35.0%	34.5%	35.4%	34.6%	35.5%	33.9%	37.3%	38.0%	36.6%	35.3%
Q4	26.8%	27.3%	26.8%	28.4%	28.1%	27.5%	27.2%	25.4%	23.4%	27.2%	21.1%	24.7%
Tax Paid by Establish	ments with 10 Ro	oms or Fewer (3%	ń tax before Marc	h 1. 2021. 5% tax	rate as of O2 2021	1)						
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Q1	9,110	10,844	12,983	16,591	17,824	39,904	44,754	56,081	62,037	62,919	153,942	167,568
Q2	17,983	19,950	23,174	27,841	33,410	78,444	89,909	115,691	2,954	273,177	300,520	294,646
Q3	32,989	40,366	44,363	58,906	85,806	96,937	113,307	116,544	108,058	262,394	333,414	352,801
Q4	22,468	22,632	28,282	35,956	51,483	57,450	64,920	69,467	71,268	169,346	182,002	206,282
Total	82,551	93,792	108,802	139,294	188,524	272,735	312,890	357,782	244,318	767,836	969,878	1,021,297
Year over Year	•	,	,	ŕ	,	,	,	,	,	•	,	
Change	1.7%	13.6%	16.0%	28.0%	35.3%	44.7%	14.7%	14.3%	-31.7%	214.3%	26.3%	5.3%
Tax Paid by Establish	nments with 11 Ro	oms or More (5%	tax on Hotels & N	1otels)								
•	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Q1	240,397				054.050							
	270,001	235,951	226,431	238,922	254,852	266,657	266,971	268,503	166,449	104,392	230,047	311,438
Q2	497,394	235,951 511,048	226,431 495,084	238,922 560,460	254,852 580,003	266,657 661,055	266,971 642,589	268,503 666,741	166,449 110,293	104,392 320,426	230,047 680,165	
Q2 Q3	•		,	•	,			•		•		311,438
	497,394	511,048	495,084	560,460	580,003	661,055	642,589	666,741	110,293	320,426	680,165	311,438 774,281
Q3	497,394 679,314	511,048 701,932	495,084 747,151	560,460 757,697	580,003 791,252	661,055 876,964	642,589 926,213	666,741 878,621	110,293 381,897	320,426 880,463	680,165 1,205,658	311,438 774,281 1,116,243
Q3 Q4	497,394 679,314 535,704	511,048 701,932 563,917	495,084 747,151 578,873	560,460 757,697 637,460	580,003 791,252 645,011	661,055 876,964 717,027	642,589 926,213 731,975	666,741 878,621 677,098	110,293 381,897 218,149	320,426 880,463 649,833	680,165 1,205,658 705,906	311,438 774,281 1,116,243 820,546
Q3 Q4 Total	497,394 679,314 535,704	511,048 701,932 563,917	495,084 747,151 578,873	560,460 757,697 637,460	580,003 791,252 645,011	661,055 876,964 717,027	642,589 926,213 731,975	666,741 878,621 677,098	110,293 381,897 218,149	320,426 880,463 649,833	680,165 1,205,658 705,906	311,438 774,281 1,116,243 820,546 3,022,508
Q3 Q4 Total Year over Year	497,394 679,314 535,704 1,952,809 6.4%	511,048 701,932 563,917 2,012,848 3.1%	495,084 747,151 578,873 2,047,539	560,460 757,697 637,460 2,194,538	580,003 791,252 645,011 2,271,118	661,055 876,964 717,027 2,521,702	642,589 926,213 731,975 2,567,747	666,741 878,621 677,098 2,490,962	110,293 381,897 218,149 876,788	320,426 880,463 649,833 1,955,114	680,165 1,205,658 705,906 2,821,776	311,438 774,281 1,116,243 820,546 3,022,508
Q3 Q4 Total Year over Year Change	497,394 679,314 535,704 1,952,809 6.4%	511,048 701,932 563,917 2,012,848 3.1%	495,084 747,151 578,873 2,047,539	560,460 757,697 637,460 2,194,538	580,003 791,252 645,011 2,271,118	661,055 876,964 717,027 2,521,702	642,589 926,213 731,975 2,567,747	666,741 878,621 677,098 2,490,962	110,293 381,897 218,149 876,788	320,426 880,463 649,833 1,955,114	680,165 1,205,658 705,906 2,821,776	311,438 774,281 1,116,243 820,546 3,022,508 7.1%
Q3 Q4 Total Year over Year Change	497,394 679,314 535,704 1,952,809 6.4%	511,048 701,932 563,917 2,012,848 3.1% Gross Sales)	495,084 747,151 578,873 2,047,539 1.7%	560,460 757,697 637,460 2,194,538 7.2%	580,003 791,252 645,011 2,271,118 3.5%	661,055 876,964 717,027 2,521,702 11.0%	642,589 926,213 731,975 2,567,747 1.8%	666,741 878,621 677,098 2,490,962 -3.0%	110,293 381,897 218,149 876,788 -64.8%	320,426 880,463 649,833 1,955,114 123.0%	680,165 1,205,658 705,906 2,821,776 44.3%	311,438 774,281 1,116,243 820,546 3,022,508 7.1%
Q3 Q4 Total Year over Year Change Share of Exempt Sale	497,394 679,314 535,704 1,952,809 6.4% es (Exempt Sales / 2012	511,048 701,932 563,917 2,012,848 3.1% Gross Sales) 2013	495,084 747,151 578,873 2,047,539 1.7%	560,460 757,697 637,460 2,194,538 7.2%	580,003 791,252 645,011 2,271,118 3.5%	661,055 876,964 717,027 2,521,702 11.0%	642,589 926,213 731,975 2,567,747 1.8%	666,741 878,621 677,098 2,490,962 -3.0%	110,293 381,897 218,149 876,788 -64.8%	320,426 880,463 649,833 1,955,114 123.0%	680,165 1,205,658 705,906 2,821,776 44.3%	311,438 774,281 1,116,243 820,546 3,022,508 7.1% 2023 24.2%
Q3 Q4 Total Year over Year Change Share of Exempt Sale	497,394 679,314 535,704 1,952,809 6.4% es (Exempt Sales / 2012 22.1%	511,048 701,932 563,917 2,012,848 3.1% Gross Sales) 2013 21.9%	495,084 747,151 578,873 2,047,539 1.7% 2014 24.1%	560,460 757,697 637,460 2,194,538 7.2% 2015 22.5%	580,003 791,252 645,011 2,271,118 3.5% 2016 22.5%	661,055 876,964 717,027 2,521,702 11.0% 2017 19.2%	642,589 926,213 731,975 2,567,747 1.8% 2018 20.2%	666,741 878,621 677,098 2,490,962 -3.0% 2019 21.4%	110,293 381,897 218,149 876,788 -64.8% 2020 19.5%	320,426 880,463 649,833 1,955,114 123.0% 2021 50.1%	680,165 1,205,658 705,906 2,821,776 44.3% 2022 32.1%	311,438 774,281 1,116,243 820,546 3,022,508 7.1% 2023 24.2% 13.9%
Q3 Q4 Total Year over Year Change Share of Exempt Sale Q1 Q2	497,394 679,314 535,704 1,952,809 6.4% es (Exempt Sales / 2012 22.1% 14.3%	511,048 701,932 563,917 2,012,848 3.1% Gross Sales) 2013 21.9% 15.4%	495,084 747,151 578,873 2,047,539 1.7% 2014 24.1% 13.9%	560,460 757,697 637,460 2,194,538 7.2% 2015 22.5% 13.0%	580,003 791,252 645,011 2,271,118 3.5% 2016 22.5% 14.4%	661,055 876,964 717,027 2,521,702 11.0% 2017 19.2% 12.6%	642,589 926,213 731,975 2,567,747 1.8% 2018 20.2% 14.4%	666,741 878,621 677,098 2,490,962 -3.0% 2019 21.4% 13.5%	110,293 381,897 218,149 876,788 -64.8% 2020 19.5% 31.4%	320,426 880,463 649,833 1,955,114 123.0% 2021 50.1% 16.4%	680,165 1,205,658 705,906 2,821,776 44.3% 2022 32.1% 22.1%	311,438 774,281 1,116,243 820,546 3,022,508 7.1% 2023 24.2% 13.9% 11.5%
Q3 Q4 Total Year over Year Change Share of Exempt Sale Q1 Q2 Q3	497,394 679,314 535,704 1,952,809 6.4% es (Exempt Sales / 2012 22.1% 14.3% 10.5%	511,048 701,932 563,917 2,012,848 3.1% Gross Sales) 2013 21.9% 15.4% 10.8%	495,084 747,151 578,873 2,047,539 1.7% 2014 24.1% 13.9% 10.8%	560,460 757,697 637,460 2,194,538 7.2% 2015 22.5% 13.0% 10.0%	580,003 791,252 645,011 2,271,118 3.5% 2016 22.5% 14.4% 10.5%	661,055 876,964 717,027 2,521,702 11.0% 2017 19.2% 12.6% 6.7%	642,589 926,213 731,975 2,567,747 1.8% 2018 20.2% 14.4% 11.8%	666,741 878,621 677,098 2,490,962 -3.0% 2019 21.4% 13.5% 12.3%	110,293 381,897 218,149 876,788 -64.8% 2020 19.5% 31.4% 15.8%	320,426 880,463 649,833 1,955,114 123.0% 2021 50.1% 16.4% 7.9%	680,165 1,205,658 705,906 2,821,776 44.3% 2022 32.1% 22.1% 8.9%	311,438 774,281 1,116,243 820,546 3,022,508 7.1% 2023 24.2% 13.9% 11.5% 16.8%
Q3 Q4 Total Year over Year Change Share of Exempt Sale Q1 Q2 Q3 Q4	497,394 679,314 535,704 1,952,809 6.4% es (Exempt Sales / 2012 22.1% 14.3% 10.5% 13.3%	511,048 701,932 563,917 2,012,848 3.1% Gross Sales) 2013 21.9% 15.4% 10.8% 14.3%	495,084 747,151 578,873 2,047,539 1.7% 2014 24.1% 13.9% 10.8% 12.8%	560,460 757,697 637,460 2,194,538 7.2% 2015 22.5% 13.0% 10.0% 12.3%	580,003 791,252 645,011 2,271,118 3.5% 2016 22.5% 14.4% 10.5% 12.6%	661,055 876,964 717,027 2,521,702 11.0% 2017 19.2% 12.6% 6.7% 13.7%	642,589 926,213 731,975 2,567,747 1.8% 2018 20.2% 14.4% 11.8% 14.5%	666,741 878,621 677,098 2,490,962 -3.0% 2019 21.4% 13.5% 12.3% 16.0%	110,293 381,897 218,149 876,788 -64.8% 2020 19.5% 31.4% 15.8% 23.4%	320,426 880,463 649,833 1,955,114 123.0% 2021 50.1% 16.4% 7.9% 15.1%	680,165 1,205,658 705,906 2,821,776 44.3% 2022 32.1% 22.1% 8.9% 14.6%	311,438 774,281 1,116,243 820,546

Quarter Periods	Taxes Due	Reported to STPB
Q1: Dec Jan Feb	Mar 20	Apr
Q2: Mar Apr May	Jun 20	Jul
Q3: Jun Jul Aug	Sep 20	Oct
Q4: Sep Oct Nov	Dec 20	Jan

Footnotes

*Additional Revenue = Tax collected outside of current quarter.

Voluntary Collection Agreement w/ AirBnb - effective July 1, 2016

More Details on Hotel Room Occupancy Taxes are available online:

http://www.tompkinscountyny.gov/finance/roomtax