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1	Tompkins County In-Demand Occupations					
2	Industry and Occupation	Mean Annual Wages	SOC Code	Description	Additional Job Titles	
3	Accommodation and Food Services					
4	Food Service Managers	67,370 per year, 32.39 per hour	11-9051.00	Plan, direct, or coordinate activities of an organization or department that serves food and beverages.	Banquet Manager, Catering Manager, Food and Beverage Director, Food and Beverage Manager, Food Service Director, Food Service Manager, Food Service Supervisor, Kitchen Manager, Restaurant General Manager, Restaurant Manager	
5	Chefs and Head Cooks	59,130 per year, 28.43 per hour	35-1011	Direct and may participate in the preparation, seasoning, and cooking of salads, soups, fish, meats, vegetables, desserts, or other foods. May plan and price menu items, order supplies, and keep records and accounts.	Banquet Chef, Certified Executive Chef (CEC), Chef, Cook, Executive Chef (Ex Chef), Executive Sous Chef, Head Cook, Kitchen Manager, Pastry Chef, Sous Chef	
6	First-Line Supervisors of Food Preparation and Serving Workers	40,420 per year, 19.44 per hour	35-1012	Directly supervise and coordinate activities of workers engaged in preparing and serving food.	Cafeteria Manager, Dietary Supervisor, Food and Nutrition Services Supervisor, Food Production Supervisor, Food Service Director, Food Service Supervisor, Kitchen Manager, Kitchen Supervisor	
7	Cooks, Restaurant	36,990 per year, 17.79 per hour	35-2014	Prepare, season, and cook dishes such as soups, meats, vegetables, or desserts in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.	Appetizer Preparer, Back Line Cook, Banquet Cook, Breakfast Cook, Broil Cook, Cook, Fry Cook, Grill Cook, Line Cook, Prep Cook (Preparation Cook)	
8	Food Preparation Workers	34,130 per year, 16.41 per hour	35-2021	Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea.	Deli Clerk (Delicatessen Clerk), Diet Aide, Dietary Aide, Dietary Assistant, Food Prep (Food Preparer), Food Service Aide, Food Service Worker, Nutrition Aide, Pantry Cook, Slicer	
9	Fast Food and Counter Workers	33,870 per year, 16.28 per hour	35-3023	Perform duties such as taking orders and serving food and beverages. Serve customers at counter or from a steam table. May take payment. May prepare food and beverages.	Cafe Server, Cafeteria Server, Concession Cashier, Deli Worker (Delicatessen Worker), Food Server, Food Service Aide, Food Service Assistant, Food Service Worker, School Cafeteria Cook, Snack Bar Attendant	
10	Baristas	33,870 per year, 16.28 per hour	35-3023	Prepare or serve specialty coffee or other beverages. Serve food such as baked goods or sandwiches to patrons.	Barista, Catering Barista	
11	Waiters and Waitresses	46,330 per year, 22.28 per hour	35-3031	Take orders and serve food and beverages to patrons at tables in dining establishment.	Banquet Server, Buffet Server, Cocktail Server, Food Runner, Food Server, Restaurant Server, Server, Waiter, Waitress, Waitstaff	
12	Food Servers, Nonrestaurant	37,130 per year, 17.85 per hour	35-3041	Serve food to individuals outside of a restaurant environment, such as in hotel rooms, hospital rooms, residential care facilities, or cars.	Food Server, Food Service Worker, Kitchen Runner, Room Server, Room Service Server, Tray Server	
13	Dining Room and Cafeteria Attendants and Bartender Helpers	33,120 per year, 15.92 per hour	35-9011	Facilitate food service. Clean tables; remove dirty dishes; replace soiled table linens; set tables; replenish supply of clean linens, silverware, glassware, and dishes; supply service bar with food; and serve items such as water, condiments, and coffee to patrons.	Barback, Buffet Attendant, Bus Boy, Bus Person, Busser, Dining Room Attendant, Food Service Aide, Food Service Helper, Server Assistant, Server's Assistant	
14	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	32,000 per year, 15.38 per hour	35-9031	Welcome patrons, seat them at tables or in lounge, and help ensure quality of facilities and service.	Buffet Hostess, General Teller, Greeter, Host, Hostess, Seater	
15	Food Preparation and Serving Related Workers, All Other	36,160 per year, 17.38 per hour	35-9099			
16	First-Line Supervisors of Housekeeping and Janitorial Workers	53,460 per year, 25.70 per hour	37-1011	Directly supervise and coordinate work activities of cleaning personnel in hotels, hospitals, offices, and other establishments.	Building Services Supervisor, Buildings and Grounds Supervisor, Custodian Supervisor, Environmental Services Supervisor (EVS), Executive Housekeeper, Housekeeping Supervisor, Janitorial Supervisor, Laundry Supervisor, Maintenance Supervisor	

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17		Maids and Housekeeping Cleaners	34,180 per year, 16.43 per hour	37-2012	Perform any combination of light cleaning duties to maintain private households or commercial establishments, such as hotels and hospitals, in a clean and orderly manner. Duties may include making beds, replenishing linens, cleaning rooms and halls, and vacuuming.	Chambermaid, Cleaner, Cottage Attendant, Environmental Services Aide, Environmental Services Worker, Guest Room Attendant (GRA), Housekeeper, Housekeeping Laundry Worker, Room Cleaner
18		Cashiers	32,690 per year, 15.72 per hour	41-2011	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks.	Cashier, Center Aisle Cashier, Central Aisle Cashier, Checker, Customer Assistant, Sales Associate, Toll Collector
19		Hotel, Motel, and Resort Desk Clerks	33,450 per year, 16.08 per hour	43-4081	Accommodate hotel, motel, and resort patrons by registering and assigning rooms to guests, issuing room keys or cards, transmitting and receiving messages, keeping records of occupied rooms and guests' accounts, making and confirming reservations, and presenting statements to and collecting payments from departing guests.	Desk Clerk, Front Desk Agent, Front Desk Associate, Front Desk Clerk, Front Office Agent, Guest Service Agent, Guest Service Representative, Guest Services Agent (GSA), Night Auditor
20		Driver/Sales Workers	37,810 per year, 18.18 per hour	53-3031	Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery.	Delivery Man, Driver, Driver Salesman, Pizza Delivery Driver, Route Delivery Driver, Route Driver, Route Sales Driver, Route Sales Representative, Route Salesman, Sales Route Driver
21	Administrative and Support Services					
22		Human Resources Specialists	76,470 per year, 36.77 per hour	13-1071	Recruit, screen, interview, or place individuals within an organization. May perform other activities in multiple human resources areas.	Corporate Recruiter, Employment Representative, HR Analyst (Human Resources Analyst), HR Coordinator (Human Resources Coordinator), HR Generalist (Human Resources Generalist), Human Resources Representative (HR Rep), Human Resources Specialist (HR Specialist), Personnel Analyst, Personnel Officer, Recruiter
23		Security Guards	44,240 per year, 21.27 per hour	33-9032	Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment.	Armed Security Officer, Campus Security Officer (CSO), Custom Protection Officer (CPO), Customer Service Security Officer, Hotel Security Officer, Loss Prevention Officer, Safety and Security Officer, Security Agent, Security Guard, Security Officer
24		First-Line Supervisors of Housekeeping and Janitorial Workers	53,460 per year, 25.70 per hour	37-1011	Directly supervise and coordinate work activities of cleaning personnel in hotels, hospitals, offices, and other establishments.	Building Services Supervisor, Buildings and Grounds Supervisor, Custodian Supervisor, Environmental Services Supervisor (EVS), Executive Housekeeper, Housekeeping Supervisor, Janitorial Supervisor, Laundry Supervisor, Maintenance Supervisor
25		Janitors and Cleaners, Except Maids and Housekeeping Cleaners	35,620 per year, 17.12 per hour	37-2011	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk.	Building Custodian, Building Services Technician (Building Services Tech), Building Services Worker, Cleaner, Custodial Worker, Custodian, Facilities Worker, Heavy Duty Custodian, Janitor, School Custodian
26		Lanscaping and Groundskeeping Workers	38,230 per year, 18.38 per hour	37-3011	Landscape or maintain grounds of property using hand or power tools or equipment. Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, raking, sprinkler installation, and installation of mortarless segmental concrete masonry wall units.	Gardener, Greenskeeper, Grounds Maintenance Worker, Grounds Person, Grounds Specialist, Grounds Worker, Groundskeeper, Landscape Specialist, Landscape Technician, Outside Maintenance Worker
27		Production Workers, All Others	36,940 per year, 17.76 per hour	51-9199		

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28		Laborers and Freight, Stock, and Material Movers, Hand	38,270 per year, 18.40 per hour	53-7062	Manually move freight, stock, luggage, or other materials, or perform other general labor. Includes all manual laborers not elsewhere classified.	Dock Worker, Laborer, Line Tender, Loader, Material Handler, Merchandise Pick Up Associate, Receiver, Receiving Associate, Shipping and Receiving Materials Handler, Warehouse Worker
29	Agriculture, Forestry, Fishing, and Hunting					
30						
31	Arts, Entertainment, and Recreation					
32		Producers and Directors	60,550 per year, 29.11 per hour	27-2012	Produce or direct stage, television, radio, video, or film productions for entertainment, information, or instruction. Responsible for creative decisions, such as interpretation of script, choice of actors or guests, set design, sound, special effects, and choreography.	Artistic Director, Director, Executive Producer, Multimedia Producer, News Producer, Producer, Production Director, Radio Producer, Television News Producer (TV News Producer), Television Producer (TV Producer)
33		Coaches and Scouts	40,420 per year	27-2022	Instruct or coach groups or individuals in the fundamentals of sports for the primary purpose of competition. Demonstrate techniques and methods of participation. May evaluate athletes' strengths and weaknesses as possible recruits or to improve the athletes' technique to prepare them for competition. Those required to hold teaching certifications should be reported in the appropriate teaching category.	Baseball Coach, Basketball Coach, Coach, Cross Country Coach, Football Coach, Gymnastics Coach, Soccer Coach, Softball Coach, Track and Field Coach, Volleyball Coach
34		Editors	92,680 per year, 44.56 per hour	27-3041	Plan, coordinate, revise, or edit written material. May review proposals and drafts for possible publication.	Acquisitions Editor, Business Editor, Editor, Features Editor, Legal Editor, News Editor, Newspaper Copy Editor, Science Editor, Sports Editor, Web Editor
35		Audio and Video Technicians	48,660 per year, 23.39 per hour	27-4011	Set up, maintain, and dismantle audio and video equipment, such as microphones, sound speakers, connecting wires and cables, sound and mixing boards, video cameras, video monitors and servers, and related electronic equipment for live or recorded events, such as concerts, meetings, conventions, presentations, podcasts, news conferences, and sporting events.	Audio Technician, Audio Visual Specialist (AV Specialist), AV Tech (Audio Visual Technician), Media Technician, Operations Technician, Stagehand, Video Technician
36	Construction					
37		Glazier	65,410 per year, 31.45 per hour	47-2121	Install glass in windows, skylights, store fronts, and display cases, or on surfaces, such as building fronts, interior walls, ceilings, and tabletops.	Auto Glass Tech (Automobile Glass Technician), Commercial Glazier, Field Glazier, Glass Installer, Glass Technician (Glass Tech), Glassman, Glazer, Glazier, Glazier Worker, Union Glazier
38		Painters, Construction and Maintenance	51,520 per year, 24.77 per hour	47-2141	Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns. May remove old paint to prepare surface prior to painting. May mix colors or oils to obtain desired color or consistency.	Facilities Painter, Highway Painter, House Painter, Industrial Painter, Maintenance Painter, Painter
39		Structural Iron and Steel Workers	93,210 per year, 44.81 per hour	47-2221	Raise, place, and unite iron or steel girders, columns, and other structural members to form completed structures or structural frameworks. May erect metal storage tanks and assemble prefabricated metal buildings.	Fitter, Iron Worker, Ironworker, Steel Fabricator, Steel Worker, Structural Steel Erector, Tower Hand
40		Welders, Cutters, Solderers, and Brazers	55,470 per year, 26.67 per hour	51-4121	Use hand-welding, flame-cutting, hand-soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products.	Assembly Line Brazer, Brazer, Fabrication Welder, Maintenance Welder, MIG Welder (Metal Inert Gas Welder), Solderer, TIG Welder (Tungsten Inert Gas Welder), Welder, Welder Fitter, Wirer
41		First-Line Supervisors of Construction Trades and Extraction Workers	64,510 per year, 31.02 per hour	47-1011	Directly supervise and coordinate activities of construction or extraction workers.	Coal Mine Production Foreman, Construction Foreman, Construction Supervisor, Electrical Supervisor, Field Operations Supervisor, Field Supervisor, Insulation Foreman, Roustabout Field Supervisor, Sheet Metal Foreman, Site Superintendent

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42		Carpenters	53,050 per year, 25.51 per hour	47-2031	Construct, erect, install, or repair structures and fixtures made of wood and comparable materials, such as concrete forms; building frameworks, including partitions, joists, studding, and rafters; and wood stairways, window and door frames, and hardwood floors. May also install cabinets, siding, drywall, and batt or roll insulation. Includes brattice builders who build doors or brattices (ventilation walls or partitions) in underground passageways.	Bridge Carpenter, Cabinet Maker, Carpenter, Concrete Carpenter, Construction Carpenter, Form Carpenter, Framer, Maintenance Carpenter, Rough Carpenter, Scaffold Builder
43		Construction Laborers	44,550 per year, 21.42 per hour	47-2061	Perform tasks involving physical labor at construction sites. May operate hand and power tools of all types: air hammers, earth tampers, cement mixers, small mechanical hoists, surveying and measuring equipment, and a variety of other equipment and instruments. May clean and prepare sites, dig trenches, set braces to support the sides of excavations, erect scaffolding, and clean up rubble, debris, and other waste materials. May assist other craft workers.	Bituminous Asphalt Technician, Construction Laborer, Construction Worker, Drop Crew Laborer, Equipment Operator (EO), Form Setter, Post Framer, Scaffolding Operator, Site Work Laborer, Toolman
44		Operating Engineers and Other Construction Equipment Operators	52,000 per year, 25.00 per hour	47-2073	Operate one or several types of power construction equipment, such as motor graders, bulldozers, scrapers, compressors, pumps, derricks, shovels, tractors, or front-end loaders to excavate, move, and grade earth, erect structures, or pour concrete or other hard surface pavement. May repair and maintain equipment in addition to other duties.	Back Hoe Operator, Engineering Equipment Operator, Equipment Operator (EO), Forklift Operator, Heavy Equipment Operator (HEO), Hot Mix Asphalt Operator, Machine Operator, Motor Grader Operator, Operating Engineer, Track Hoe Operator
45		Electricians	67,930 per year, 32.66 per hour	47-2111	Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes. May install or service street lights, intercom systems, or electrical control systems.	Control Electrician, Electrical Journey Person, Electrical Troubleshooter, Electrician, Housing Maintenance Electrician, Industrial Electrician, Inside Wireman, Maintenance Electrician, Paper Mill Electrician, Wireman
46		Plumbers, Pipefitters, and Steamfitters	64,370 per year, 30.95 per hour	47-2152	Assemble, install, alter, and repair pipelines or pipe systems that carry water, steam, air, or other liquids or gases. May install heating and cooling equipment and mechanical control systems. Includes sprinkler fitters.	Drain Technician, Fire Sprinkler Service Technician, Pipe Welder, Pipefitter, Plumber, Plumbing Installer, Residential Plumber, Service Plumber, Sprinkler Fitter, Steamfitter
47		First-Line Supervisors of Mechanics, Installers, and Repairers	66,710 per year, 32.07 per hour	49-1011	Directly supervise and coordinate the activities of mechanics, installers, and repairers. May also advise customers on recommended services. Excludes team or work leaders.	Electrical and Instrumentation Supervisor (E and I Supervisor), Facilities Maintenance Supervisor, Facility Maintenance Supervisor, Maintenance Coordinator, Maintenance Foreman, Maintenance Manager, Maintenance Planner, Maintenance Superintendent, Maintenance Supervisor, Service Manager
48		Telecommunications Equipment Installers and Repairers, Except Line Installers	82,990 per year, 39.90 per hour	49-2022	Install, set up, rearrange, or remove switching, distribution, routing, and dialing equipment used in central offices or headends. Service or repair telephone, cable television, Internet, and other communications equipment on customers' property. May install communications equipment or communications wiring in buildings.	Broadband Technician, Central Office Technician, Combination Technician, Customer Service Technician (CST), Field Technician, Install and Repair Technician, Installer, Outside Plant Technician, Service Technician, Telecommunications Technician
49		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	63,760 per year, 30.66 per hour	49-9021	Install or repair heating, central air conditioning, HVAC, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves.	A/C Tech (Air Conditioning Technician); HVAC Installer (Heating, Ventilation, and Air Conditioning Installer); HVAC Mechanic (Heating, Ventilation, and Air Conditioning Mechanic); HVAC Service Tech (Heating, Ventilation, and Air Conditioning Service Technician); HVAC Specialist (Heating, Ventilation, and Air Conditioning Specialist); HVAC Tech (Heating, Ventilation, and Air Conditioning Technician); Refrigeration Mechanic; Refrigeration Operator; Refrigeration Technician (Refrigeration Tech); Service Technician (Service Tech)

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50		Educational Services				
51		Health Specialties teacher, Postsecondary	139,250 per year	25-1071	Teach courses in health specialties, in fields such as dentistry, laboratory technology, medicine, pharmacy, public health, therapy, and veterinary medicine.	Assistant Professor, Associate Professor, Clinical Professor, Instructor, Lecturer, Occupational Therapy Professor, Pharmacology Professor, Physical Therapy Professor, Professor, Public Health Professor
52		Education Administrators, Postsecondary	134,510 per year, 64.67 per hour	11-9033.00	Plan, direct, or coordinate student instruction, administration, and services, as well as other research and educational activities, at postsecondary institutions, including universities, colleges, and junior and community colleges.	Academic Affairs Vice President (Academic Affairs VP), Academic Dean, Admissions Director, College President, Dean, Financial Aid Director, Institutional Research Director, Provost, Registrar, Students Dean
53		Training and Development Specialists	74,230 per year, 35.69 per hour	13-1151.00	Design or conduct work-related training and development programs to improve individual skills or organizational performance. May analyze organizational training needs or evaluate training effectiveness.	Computer Training Specialist, Corporate Trainer, Job Training Specialist, Leadership Development Specialist, Learning and Development Consultant, Learning and Development Specialist (L and D Specialist), Management Development Specialist, Trainer, Training and Development Consultant, Training Specialist
54		Computer User Support Specialists	59,420 per year, 28.57 per hour	15-1232	Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, via telephone, or electronically. May provide assistance concerning the use of computer hardware and software, including printing, installation, word processing, electronic mail, and operating systems.	Computer Support Specialist, Computer Tech (Computer Technician), Desktop Support Technician (Desktop Support Tech), Help Desk Analyst, Help Desk Tech (Help Desk Technician), IS Tech (Information Systems Technician), IT Specialist (Information Technology Specialist), IT Support Specialist (Information Technology Support Specialist), IT Tech (Information Technology Technician), Technical Support Specialist
55		Biological Technicians	50,410 per year, 24.24 per hour	19-4021	Assist biological and medical scientists. Set up, operate, and maintain laboratory instruments and equipment, monitor experiments, collect data and samples, make observations, and calculate and record results. May analyze organic substances, such as blood, food, and drugs.	Biological Science Laboratory Technician (Biological Science Lab Tech), Biological Science Technician, Biological Technician, Laboratory Technician, Marine Fisheries Technician, Research Assistant, Research Associate, Research Specialist, Research Technician, Wildlife Biology Technician
56		Educational, Guidance, and Career Counselors and Advisors	58,490 per year, 28.12 per hour	21-1012	Advise and assist students and provide educational and vocational guidance services.	Academic Advisor, Academic Counselor, Admissions Counselor, Career Counselor, College Counselor, Guidance Counselor, School Adjustment Counselor, School Counselor, Student Development Advisor, Student Services Coordinator
57		Business Teachers, Postsecondary	129,500 per year	25-1011	Teach courses in business administration and management, such as accounting, finance, human resources, labor and industrial relations, marketing, and operations research. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.	Accounting Instructor, Accounting Professor, Associate Professor, Business Administration Professor, Business Instructor, Business Professor, Instructor, Management Professor, Marketing Professor, Professor
58		Computer Science Teachers, Postsecondary	103,160 per year	25-1021	Teach courses in computer science. May specialize in a field of computer science, such as the design and function of computers or operations and research analysis. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.	Assistant Professor, Associate Professor, Computer Information Systems Instructor (CIS Instructor), Computer Science Instructor, Computer Science Professor, Faculty Member, Information Technology Instructor (IT Instructor), Instructor, Lecturer, Professor
59		Preschool Teachers, Except Special Education	38,270 per year, 18.40 per hour	25-2011	Instruct preschool-aged students, following curricula or lesson plans, in activities designed to promote social, physical, and intellectual growth.	Child Development Teacher, Early Childhood Teacher, Group Teacher, Infant Teacher, Montessori Preschool Teacher, Nursery Teacher, Pre-Kindergarten Teacher (Pre-K Teacher), Teacher, Toddler Teacher
60		Elementary School Teachers, Except Special Education	64,070 per year	25-2021	Teach academic and social skills to students at the elementary school level.	Art Teacher, Classroom Teacher, Educator, Elementary Education Teacher, Elementary School Teacher, Elementary Teacher, Teacher
61		Secondary School Teachers, Except Special and Career/Technical Education	75,340 per year	25-2031	Teach one or more subjects to students at the secondary school level.	Art Teacher, English Teacher, High School Science Teacher, History Teacher, Mathematics Instructor (Math Instructor), Science Teacher, Secondary Teacher, Social Studies Teacher, Spanish Teacher, Teacher

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62		Tutors	39,060 per year, 18.78 per hour	25-3041	Instruct individual students or small groups of students in academic subjects to support formal class instruction or to prepare students for standardized or admissions tests.	Academic Coach, Academic Guidance Specialist, Accounting Tutor, Finance Tutor, Grade School Tutor, Private Mathematics Tutor, Private Tutor, Professional Tutor, Tutor
63		Teachers and Instructors, All Other	83,450 per year	25-3099		
64		Instructional Coordinators	73,930 per year, 35.54 per hour	25-9031	Develop instructional material, coordinate educational content, and incorporate current technology into instruction in order to provide guidelines to educators and instructors for developing curricula and conducting courses. May train and coach teachers. Includes educational consultants and specialists, and instructional material directors.	Curriculum and Instruction Director, Curriculum Coordinator, Curriculum Director, Curriculum Specialist, Education Specialist, Instructional Designer, Instructional Systems Specialist, Instructional Technologist, Learning Development Specialist, Program Administrator
65		Teaching Assistants, Preschool, Elementary, Middle, and Secondary School, Except Special Education	35,660 per year	25-9042	Assist a preschool, elementary, middle, or secondary school teacher with instructional duties. Serve in a position for which a teacher has primary responsibility for the design and implementation of educational programs and services.	Educational Assistant, Instructional Assistant, Paraeducator, Paraprofessional, Teacher Aide, Teacher Assistant
66		Teaching Assistants, Special Education	35,660 per year	25-9043	Assist a preschool, elementary, middle, or secondary school teacher to provide academic, social, or life skills to students who have learning, emotional, or physical disabilities. Serve in a position for which a teacher has primary responsibility for the design and implementation of educational programs and services.	Special Education Aide, Special Education Paraprofessional, Special Education Teacher Assistant
67		Teaching Assistants, Postsecondary	46,360 per year	25-9044	Assist faculty or other instructional staff in postsecondary institutions by performing instructional support activities, such as developing teaching materials, leading discussion groups, preparing and giving examinations, and grading examinations or papers.	Graduate Assistant, Graduate Fellow, Graduate Research Assistant, Graduate Student, Graduate Student Instructor (GSI), Graduate Teaching Assistant (GTA), Research Assistant (RA), Teaching Assistant (TA), Teaching Fellow
68		Teaching Assistants, All Other	35,660 per year	25-9049		
69		Coaches and Scouts	40,420 per year	27-2022	Instruct or coach groups or individuals in the fundamentals of sports for the primary purpose of competition. Demonstrate techniques and methods of participation. May evaluate athletes' strengths and weaknesses as possible recruits or to improve the athletes' technique to prepare them for competition. Those required to hold teaching certifications should be reported in the appropriate teaching category.	Baseball Coach, Basketball Coach, Coach, Cross Country Coach, Football Coach, Gymnastics Coach, Soccer Coach, Softball Coach, Track and Field Coach, Volleyball Coach
70		Cooks, Institution and Cafeteria	38,990 per year, 18.75 per hour	35-2012	Prepare and cook large quantities of food for institutions, such as schools, hospitals, or cafeterias.	Cafeteria Cook, Cook, Dietary Cook, Dinner Cook, Food Service Specialist, Food Service Worker, Prep Cook (Preparatory Cook), School Cook, Sous Chef
71		Janitors and Cleaners, Except Maids and Housekeeping Cleaners	35,620 per year, 17.12 per hour	37-2011	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk.	Building Custodian, Building Services Technician (Building Services Tech), Building Services Worker, Cleaner, Custodial Worker, Custodian, Facilities Worker, Heavy Duty Custodian, Janitor, School Custodian
72		Office Clerks, General	35,940 per year, 17.28 per hour	43-9061	Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring knowledge of office systems and procedures. Clerical duties may be assigned in accordance with the office procedures of individual establishments and may include a combination of answering telephones, bookkeeping, typing or word processing, office machine operation, and filing.	Administrative Clerk (Admin Clerk), Clerical Aide, Clerical Assistant, Clerk, General Clerk, Office Assistant, Office Clerk, Office Services Specialist, Office Support Assistant

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73		Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	47,330 per year, 22.76 per hour	43-6014	Perform routine administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing information to callers.	Administrative Assistant (Admin Assistant), Administrative Clerk, Administrative Secretary (Admin Secretary), Administrative Specialist (Admin Specialist), Administrative Support Assistant (ASA), Administrative Technician, Department Secretary, Office Assistant, Secretary, Staff Assistant
74		Bus Drivers, School	51,090 per year, 24.56 per hour	53-3051	Drive a school bus to transport students. Ensure adherence to safety rules. May assist students in boarding or exiting.	Bus Driver, School Bus Driver, Shuttle Bus Driver, Special Education Bus Driver
75		Finance and Insurance				
76		Computer Systems Analyst	94,450 per year, 45.41 per hour	15-1121	Analyze science, engineering, business, and other data processing problems to develop and implement solutions to complex applications problems, system administration issues, or network concerns. Perform systems management and integration functions, improve existing computer systems, and review computer system capabilities, workflow, and schedule limitations. May analyze or recommend commercially available software.	Applications Analyst, Business Systems Analyst, Computer Analyst, Computer Systems Analyst, Computer Systems Consultant, Information Systems Analyst (ISA), IT Analyst (Information Technology Analyst), IT Systems Analyst (Information Technology Systems Analyst), Programmer Analyst, Systems Analyst
77		Securities, Commodities, and Financial Services Sales Agents	62,460 per year, 30.03 per hour	41-3031	Buy and sell securities or commodities in investment and trading firms, or provide financial services to businesses and individuals. May advise customers about stocks, bonds, mutual funds, commodities, and market conditions.	Broker, Commodities Broker, Equity Trader, Financial Advisor, Financial Consultant, Investment Representative, Investments Advisor, Investments Specialist, Personal Banker, Trader
78		Sales and Related Workers, All Others	39,070 per year, 18.78 per hour	41-9099		
79		First-Line Supervisors of Office and Administrative Support Workers	63,210 per year, 30.39 per hour	43-1011	Directly supervise and coordinate the activities of clerical and administrative support workers.	Accounting Manager, Accounts Payable Supervisor, Accounts Receivable Manager, Administrative Supervisor, Customer Service Manager, Customer Service Supervisor, Office Coordinator, Office Manager, Office Supervisor, Staff Services Manager
80		Customer Service Representatives	49,400 per year, 23.75 per hour	43-4051	Interact with customers to provide basic or scripted information in response to routine inquiries about products and services. May handle and resolve general complaints. Excludes individuals whose duties are primarily installation, sales, repair, and technical support.	Account Representative, Call Center Representative, Client Services Representative, Customer Care Representative (CCR), Customer Service Agent, Customer Service Representative (CSR), Customer Service Specialist, Customer Support Representative (Customer Support Rep), Guest Service Agent, Member Services Representative (Member Services Rep)
81		Government				
82		Management Analysts	75,530 per year, 36.31 per hour	13-1111	Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants.	Administrative Analyst, Business Analyst, Business Consultant, Employment Programs Analyst, Management Analyst, Management Consultant, Organizational Development Consultant, Performance Management Analyst, Program Management Analyst
83		Appraisers and Assessors of Real Estate	77,520 per year, 37.27 per hour	13-2023	Appraise real estate, exclusively, and estimate its fair value. May assess taxes in accordance with prescribed schedules.	Appraiser, Assessor, Certified Real Estate Appraiser, Commercial Appraiser, County Assessor, Field Appraiser, Real Estate Appraiser, Real Property Appraiser, Tax Assessor, Valuation Consultant
84		Computer Occupations, All Other	64,960 per year, 31.23 per hour	15-1299	See specific occupation titles	Web Administrators, Geographic Information Systems Technologists and Technicians, Document Management Specialists, Penetration Testers, Information Security Engineers, Digital Forensics Analysts, Blockchain Engineers, Computer Systems Engineers/Architects, Information Technology Project Managers

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85		Social and Human Service Assistants	47,960 per year, 23.06 per hour	21-1093	Assist other social and human service providers in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care.	Addictions Counselor Assistant, Advocate, Clinical Assistant, Residential Care Assistant, Social Services Aide, Social Services Assistant, Social Work Assistant, Social Work Associate, Social Worker Assistant
86		Recreation Workers	34,450 per year, 16.56 per hour	39-9032	Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities, such as arts and crafts, sports, games, music, dramatics, social recreation, camping, and hobbies, taking into account the needs and interests of individual members.	Activities Assistant, Activities Director, Activity Aide, Activity Assistant, Activity Coordinator, Activity Director, Recreation Assistant, Recreation Coordinator, Recreation Supervisor
87		Operating Engineers and Other Construction Equipment Operators	52,000 per year, 25.00 per hour	47-2073	Operate one or several types of power construction equipment, such as motor graders, bulldozers, scrapers, compressors, pumps, derricks, shovels, tractors, or front-end loaders to excavate, move, and grade earth, erect structures, or pour concrete or other hard surface pavement. May repair and maintain equipment in addition to other duties.	Back Hoe Operator, Engineering Equipment Operator, Equipment Operator (EO), Forklift Operator, Heavy Equipment Operator (HEO), Hot Mix Asphalt Operator, Machine Operator, Motor Grader Operator, Operating Engineer, Track Hoe Operator
88		Healthcare and Social Assistance				
89		Medical and Health Services Managers	121,060 per year, 58.20 per hour	11-9111.00	Plan, direct, or coordinate medical and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations.	Cancer Center Director, Clinical Director, Health Information Management Director (HIM Director), Health Information Manager (HIM Manager), Healthcare System Director, Medical Records Director, Medical Records Manager, Mental Health Program Manager, Nurse Manager, Nursing Director
90		Medical Scientists, Except Epidemiologists	90,510 per year, 43.51 per hour	10-1041	Conduct research dealing with the understanding of human diseases and the improvement of human health. Engage in clinical investigation, research and development, or other related activities.	Clinical Laboratory Scientist (Clinical Lab Scientist), Clinical Pharmacologist, Clinical Research Scientist, Medical Researcher, Physician Scientist, Research Scientist, Researcher, Scientist, Study Director, Toxicologist
91		Medical Assistants	45,680 per year, 21.96 per hour	31-9092	Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed by physician.	Certified Medical Assistant (CMA), Chiropractor Assistant, Clinical Medical Assistant, Doctor's Assistant, Health Assistant, Ophthalmic Assistant, Ophthalmological Assistant, Optometric Assistant, Outpatient Surgery Assistant, Registered Medical Assistant (RMA)
92		Training and Development Specialists	74,230 per year, 35.69 per hour	13-1151.00	Design or conduct work-related training and development programs to improve individual skills or organizational performance. May analyze organizational training needs or evaluate training effectiveness.	Computer Training Specialist, Corporate Trainer, Job Training Specialist, Leadership Development Specialist, Learning and Development Consultant, Learning and Development Specialist (L and D Specialist), Management Development Specialist, Trainer, Training and Development Consultant, Training Specialist
93		Substance Abuse and Behavioral Disorder Counselors	58,660 per year, 28.20 per hour	21-1011	Counsel and advise individuals with alcohol, tobacco, drug, or other problems, such as gambling and eating disorders. May counsel individuals, families, or groups or engage in prevention programs.	Addictions Counselor, Case Manager, Certified Alcohol and Drug Counselor (ADAC), Chemical Dependency Counselor (CD Counselor), Chemical Dependency Professional, Clinical Counselor, Counselor, Drug and Alcohol Treatment Specialist (DATS), Prevention Specialist, Substance Abuse Counselor (SA Counselor)

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94		Social and Human Service Assistants	47,960 per year, 23.06 per hour	21-1093	Assist other social and human service providers in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care.	Addictions Counselor Assistant, Advocate, Clinical Assistant, Residential Care Assistant, Social Services Aide, Social Services Assistant, Social Work Assistant, Social Work Associate, Social Worker Assistant
95		Preschool Teachers, Except Special Education	38,270 per year, 18.40 per hour	25-2011	Instruct preschool-aged students, following curricula or lesson plans, in activities designed to promote social, physical, and intellectual growth.	Child Development Teacher, Early Childhood Teacher, Group Teacher, Infant Teacher, Montessori Preschool Teacher, Nursery Teacher, Pre-Kindergarten Teacher (Pre-K Teacher), Teacher, Toddler Teacher
96		Teaching Assistants, Preschool, Elementary, Middle, and Secondary School, Except Special Education	35,660 per year	25-9042	Assist a preschool, elementary, middle, or secondary school teacher with instructional duties. Serve in a position for which a teacher has primary responsibility for the design and implementation of educational programs and services.	Educational Assistant, Instructional Assistant, Paraeducator, Paraprofessional, Teacher Aide, Teacher Assistant
97		Teaching Assistants, Special Education	35,660 per year	25-9043	Assist a preschool, elementary, middle, or secondary school teacher to provide academic, social, or life skills to students who have learning, emotional, or physical disabilities. Serve in a position for which a teacher has primary responsibility for the design and implementation of educational programs and services.	Special Education Aide, Special Education Paraprofessional, Special Education Teacher Assistant
98		Teaching Assistants, All Other	35,660 per year	25-9049		
99		Physical Therapists	87,280 per year, 41.96 per hour	29-1123	Assess, plan, organize, and participate in rehabilitative programs that improve mobility, relieve pain, increase strength, and improve or correct disabling conditions resulting from disease or injury.	Acute Care PT (Acute Care Physical Therapist), Doctor of Physical Therapy (DPT), Home Care Physical Therapist (Home Care PT), Inpatient Physical Therapist (Inpatient PT), Outpatient Physical Therapist (Outpatient PT), Pediatric Physical Therapist (Pediatric PT), Registered Physical Therapist (RPT), Therapist
100		Registered Nurses	97,610 per year, 46.93 per hour	29-1141	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease prevention or provide case management. Licensing or registration required.	Certified Operating Room Nurse (CNOR), Charge Nurse, Emergency Department RN (Emergency Department Registered Nurse), Oncology RN (Oncology Registered Nurse), Operating Room Registered Nurse (OR RN), Psychiatric RN (Psychiatric Registered Nurse), Relief Charge Nurse, School Nurse, Staff Nurse, Staff RN (Staff Registered Nurse)
101		Medical and Clinical Laboratory Technologists	63,010 per year, 30.29 per hour	29-2011	Perform complex medical laboratory tests for diagnosis, treatment, and prevention of disease. May train or supervise staff.	Clinical Laboratory Scientist (CLS), Clinical Laboratory Technologist, Histologist Technologist, Medical Laboratory Technologist (Medical Lab Tech), Medical Technologist (MT), Microbiology Technologist
102		Medical and Clinical Laboratory Technicians	63,010 per year, 30.29 per hour	29-2012	Perform routine medical laboratory tests for the diagnosis, treatment, and prevention of disease. May work under the supervision of a medical technologist.	Certified Clinical Laboratory Technician, Clinical Laboratory Technician (Clinical Lab Technician), Laboratory Assistant (Lab Assistant), Laboratory Technician (Lab Tech), Medical Laboratory Technician (MLT), Medical Laboratory Technicians (Medical Lab Technician), Medical Technician
103		Cardiovascular Technologists and Technicians	81,960 per year, 39.41 per hour	29-2031	Conduct tests on pulmonary or cardiovascular systems of patients for diagnostic, therapeutic, or research purposes. May conduct or assist in electrocardiograms, cardiac catheterizations, pulmonary functions, lung capacity, and similar tests.	Cardiac Catheterization Laboratory Technologist, Cardiac Catheterization Technician, Cardiac Technician, Cardio Tech (Cardiovascular Technician), Cardiology Technician, Cardiopulmonary Technician, Cardiovascular Technologist (CVT), Electrocardiogram Technician (EKG Tech), Registered Cardiovascular Invasive Specialist (RCIS)

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104		Licensed Practical and Licensed Vocational Nurses	57,770 per year, 27.77 per hour	29-2061	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.	Charge Nurse, Clinic Licensed Practical Nurse (Clinic LPN), Clinic Nurse, Home Health Licensed Practical Nurse (Home Health LPN), Licensed Vocational Nurse (LVN), Office Nurse, Pediatric LPN (Pediatric Licensed Practical Nurse), Private Duty Nurse, Radiation Oncology Nurse, Triage LPN (Triage Licensed Practical Nurse)
105		Home Health Aides	33,460 per year, 16.09 per hour	31-1121	Monitor the health status of an individual with disabilities or illness, and address their health-related needs, such as changing bandages, dressing wounds, or administering medication. Work is performed under the direction of offsite or intermittent onsite licensed nursing staff. Provide assistance with routine healthcare tasks or activities of daily living, such as feeding, bathing, toileting, or ambulation. May also help with tasks such as preparing meals, doing light housekeeping, and doing laundry depending on the patient's abilities.	Caregiver, Certified Home Health Aide (CHHA), Certified Medical Aide (CMA), Certified Nurses Aide (CNA), Home Attendant, Home Care Aide, Home Health Aide (HHA), Home Health Provider, Hospice Aide, In Home Caregiver
106		Nursing Assistants	42,300 per year, 20.34 per hour	31-1131	Provide or assist with basic care or support under the direction of onsite licensed nursing staff. Perform duties such as monitoring of health status, feeding, bathing, dressing, grooming, toileting, or ambulation of patients in a health or nursing facility. May include medication administration and other health-related tasks. Includes nursing care attendants, nursing aides, and nursing attendants.	Certified Medication Aide (CMA), Certified Nurse Aide (CNA), Certified Nurses Aide (CNA), Certified Nursing Assistant (CNA), Licensed Nursing Assistant (LNA), Nurses' Aide, Nursing Aide, Nursing Assistant, Patient Care Assistant (PCA), State Tested Nursing Assistant (STNA)
107		Massage Therapists	36,390 per year, 17.50 per hour	31-9011	Perform therapeutic massages of soft tissues and joints. May assist in the assessment of range of motion and muscle strength, or propose client therapy plans.	Bodywork Therapist, Certified Massage Therapist (CMT), Clinical Massage Therapist, Integrated Deep Tissue Massage Therapist, Licensed Massage Practitioner (LMP), Licensed Massage Therapist (LMT), Massage Therapist, Registered Massage Therapist (RMT), Soft Tissue Specialist, Therapeutic Massage Technician
108		Dental Assistants	44,700 per year, 21.49 per hour	31-9091	Perform limited clinical duties under the direction of a dentist. Clinical duties may include equipment preparation and sterilization, preparing patients for treatment, assisting the dentist during treatment, and providing patients with instructions for oral healthcare procedures. May perform administrative duties such as scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes.	Certified Dental Assistant (CDA), Certified Registered Dental Assistant, Dental Assistant (DA), Expanded Dental Assistant, Expanded Duty Dental Assistant (EDDA), Expanded Functions Dental Assistant (EFDA), Oral Surgery Assistant, Orthodontic Assistant (Ortho Assistant), Registered Dental Assistant (RDA), Surgical Dental Assistant
109		Phlebotomists	48,510 per year, 23.32 per hour	31-9097	Draw blood for tests, transfusions, donations, or research. May explain the procedure to patients and assist in the recovery of patients with adverse reactions.	Lab Liaison Technician, Mobile Examiner, Patient Service Technician (PST), Phlebotomist, Phlebotomy Technician, Registered Phlebotomist
110		Cooks, Institution and Cafeteria	38,990 per year, 18.75 per hour	35-2012	Prepare and cook large quantities of food for institutions, such as schools, hospitals, or cafeterias.	Cafeteria Cook, Cook, Dietary Cook, Dinner Cook, Food Service Specialist, Food Service Worker, Prep Cook (Preparatory Cook), School Cook, Sous Chef
111		Food Servers, Nonrestaurant	37,130 per year, 17.85 per hour	35-3041	Serve food to individuals outside of a restaurant environment, such as in hotel rooms, hospital rooms, residential care facilities, or cars.	Food Server, Food Service Worker, Kitchen Runner, Room Server, Room Service Server, Tray Server
112		Childcare Workers	34,680 per year, 16.67 per hour	39-9011	Attend to children at schools, businesses, private households, and childcare institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play.	Caregiver, Child Care Worker, Child Caregiver, Childcare Provider, Childcare Worker, Daycare Teacher, Daycare Worker, Infant Teacher, Toddler Teacher

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113		Personal Care Aides	33,460 per year, 16.09 per hour	31-1122	Provide personalized assistance to individuals with disabilities or illness who require help with personal care and activities of daily living support (e.g., feeding, bathing, dressing, grooming, toileting, and ambulation). May also provide help with tasks such as preparing meals, doing light housekeeping, and doing laundry. Work is performed in various settings depending on the needs of the care recipient and may include locations such as their home, place of work, out in the community, or at a daytime nonresidential facility.	Care Provider, Caregiver, Direct Care Worker, Home Care Aide, Medication Aide, Personal Care Aide, Personal Care Assistant (PCA), Personal Care Attendant (PCA), Resident Assistant, Resident Care Assistant (RCA)
114		Recreation Workers	34,450 per year, 16.56 per hour	39-9032	Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities, such as arts and crafts, sports, games, music, dramatics, social recreation, camping, and hobbies, taking into account the needs and interests of individual members.	Activities Assistant, Activities Director, Activity Aide, Activity Assistant, Activity Coordinator, Activity Director, Recreation Assistant, Recreation Coordinator, Recreation Supervisor
115		First-Line Supervisors of Office and Administrative Support Workers	63,210 per year, 30.39 per hour	43-1011	Directly supervise and coordinate the activities of clerical and administrative support workers.	Accounting Manager, Accounts Payable Supervisor, Accounts Receivable Manager, Administrative Supervisor, Customer Service Manager, Customer Service Supervisor, Office Coordinator, Office Manager, Office Supervisor, Staff Services Manager
116		Receptionists and Information Clerks	37,010 per year, 17.79 per hour	43-4171	Answer inquiries and provide information to the general public, customers, visitors, and other interested parties regarding activities conducted at establishment and location of departments, offices, and employees within the organization.	Clerk Specialist, Front Desk Receptionist, Greeter, Information Assistant (Info Assistant), Medical Receptionist, Member Services Representative (Member Services Rep), Office Assistant, Receptionist, Registration Clerk, Scheduler
117		Medical Secretaries and Administrative Assistants	44,300 per year, 21.30 per hour	43-6013	Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. Duties may include scheduling appointments, billing patients, and compiling and recording medical charts, reports, and correspondence.	Clinic Office Assistant, Front Desk Receptionist, Medical Office Specialist, Medical Receptionist, Medical Secretary, Physician Office Specialist, Secretary, Unit Clerk, Unit Support Representative, Ward Clerk
118		Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	47,330 per year, 22.76 per hour	43-6014	Perform routine administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing information to callers.	Administrative Assistant (Admin Assistant), Administrative Clerk, Administrative Secretary (Admin Secretary), Administrative Specialist (Admin Specialist), Administrative Support Assistant (ASA), Administrative Technician, Department Secretary, Office Assistant, Secretary, Staff Assistant
119		Office Clerks, General	35,940 per year, 17.28 per hour	43-9061	Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring knowledge of office systems and procedures. Clerical duties may be assigned in accordance with the office procedures of individual establishments and may include a combination of answering telephones, bookkeeping, typing or word processing, office machine operation, and filing.	Administrative Clerk (Admin Clerk), Clerical Aide, Clerical Assistant, Clerk, General Clerk, Office Assistant, Office Clerk, Office Services Specialist, Office Support Assistant
120		Shuttle Drivers and Chauffeurs	33,180 per year, 15.95 per hour	53-3053	Drive a motor vehicle to transport passengers on a planned or scheduled basis. May collect a fare. Includes nonemergency medical transporters and hearse drivers.	Airport Shuttle Driver, Chauffeur, Driver, Limo Driver (Limousine Driver), Motor Coach Driver, Shuttle Bus Driver, Shuttle Driver, Special Needs Bus Driver, Van Driver
121	Information					
122		Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	117,680 per year, 56.58 per hour	41-4011	Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics, normally obtained from at least 2 years of postsecondary education.	Inside Sales Representative, Marketing Representative, Sales Representative

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123		Web Developers	76,410 per year, 36.74 per hour	15-1254	Develop and implement websites, web applications, application databases, and interactive web interfaces. Evaluate code to ensure that it is properly structured, meets industry standards, and is compatible with browsers and devices. Optimize website performance, scalability, and server-side code and processes. May develop website infrastructure and integrate websites with other computer applications.	Technology Applications Engineer, Web Architect, Web Design Specialist, Web Developer, Webmaster
124		Producers and Directors	60,550 per year, 29.11 per hour	27-2012	Produce or direct stage, television, radio, video, or film productions for entertainment, information, or instruction. Responsible for creative decisions, such as interpretation of script, choice of actors or guests, set design, sound, special effects, and choreography.	Artistic Director, Director, Executive Producer, Multimedia Producer, News Producer, Producer, Production Director, Radio Producer, Television News Producer (TV News Producer), Television Producer (TV Producer)
125		Editors	92,680 per year, 44.56 per hour	27-3041	Plan, coordinate, revise, or edit written material. May review proposals and drafts for possible publication.	Acquisitions Editor, Business Editor, Editor, Features Editor, Legal Editor, News Editor, Newspaper Copy Editor, Science Editor, Sports Editor, Web Editor
126		Audio and Video Technicians	48,660 per year, 23.39 per hour	27-4011	Set up, maintain, and dismantle audio and video equipment, such as microphones, sound speakers, connecting wires and cables, sound and mixing boards, video cameras, video monitors and servers, and related electronic equipment for live or recorded events, such as concerts, meetings, conventions, presentations, podcasts, news conferences, and sporting events.	Audio Technician, Audio Visual Specialist (AV Specialist), AV Tech (Audio Visual Technician), Media Technician, Operations Technician, Stagehand, Video Technician
127		Telecommunications Equipment Installers and Repairers, Except Line Installers	82,990 per year, 39.90 per hour	49-2022	Install, set up, rearrange, or remove switching, distribution, routing, and dialing equipment used in central offices or headends. Service or repair telephone, cable television, Internet, and other communications equipment on customers' property. May install communications equipment or communications wiring in buildings.	Broadband Technician, Central Office Technician, Combination Technician, Customer Service Technician (CST), Field Technician, Install and Repair Technician, Installer, Outside Plant Technician, Service Technician, Telecommunications Technician
128	Management of Companies and Enterprises					
129		Marketing Managers	134,090 per year, 64.47 per hour	11-2021.00	Plan, direct, or coordinate marketing policies and programs, such as determining the demand for products and services offered by a firm and its competitors, and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's customers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services.	Account Supervisor, Brand Manager, Business Development Director, Business Development Manager, Commercial Lines Manager, Market Development Executive, Marketing Coordinator, Marketing Director, Marketing Manager, Product Manager
130	Manufacturing					
131		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	61,890 per year, 29.76 per hour	41-4012	Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.	Account Representative, Customer Account Technician, Inside Salesperson, Outside Sales Representative, Route Sales Representative, Sales Consultant, Sales Professional, Sales Representative (Sales Rep), Salesman, Salesperson
132		Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic	64,180 per year, 30.86 per hour	51-9162	Develop programs to control machining or processing of materials by automatic machine tools, equipment, or systems. May also set up, operate, or maintain equipment.	CAD CAM Programmer (Computer-Aided Design Computer-Aided Manufacturing Programmer), Computer Numerical Control Machinist (CNC Machinist), Computer Numerical Control Programmer (CNC Programmer), Programmer
133		Welders, Cutters, Solderers, and Brazers	55,470 per year, 26.67 per hour	51-4121	Use hand-welding, flame-cutting, hand-soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products.	Assembly Line Brazier, Brazier, Fabrication Welder, Maintenance Welder, MIG Welder (Metal Inert Gas Welder), Solderer, TIG Welder (Tungsten Inert Gas Welder), Welder, Welder Fitter, Wirer

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134		Architectural and Engineering Managers	152,600 per year, 73.37 per hour	11-9041.00	Plan, direct, or coordinate activities in such fields as architecture and engineering or research and development in these fields.	Civil Engineering Manager, Electrical Engineering Manager, Engineering Director, Engineering Group Manager, Engineering Program Manager, Mechanical Engineering Manager, Process Engineering Manager, Project Engineering Manager, Project Manager
135		Mechanical Engineers	83,910 per year, 40.34 per hour	17-2141	Perform engineering duties in planning and designing tools, engines, machines, and other mechanically functioning equipment. Oversee installation, operation, maintenance, and repair of equipment such as centralized heat, gas, water, and steam systems.	Application Engineer, Design Engineer, Design Maintenance Engineer, Equipment Engineer, Mechanical Design Engineer, Mechanical Engineer, Process Engineer, Product Engineer, Project Engineer, Test Engineer
136		Electrical and Electronic Engineering Technologists and Technicians	73,740 per year, 35.45 per hour	17-3023	Apply electrical and electronic theory and related knowledge, usually under the direction of engineering staff, to design, build, repair, adjust, and modify electrical components, circuitry, controls, and machinery for subsequent evaluation and use by engineering staff in making engineering design decisions.	Communications Technologist, Electrical Engineering Technician, Electrical Technician, Electronics Engineering Technician, Electronics Technician, Engineering Technician (Engineering Tech), Engineering Technologist, System Technologist, Technologist
137		Chemical Technicians	56,180 per year, 27.01 per hour	19-4031	Conduct chemical and physical laboratory tests to assist scientists in making qualitative and quantitative analyses of solids, liquids, and gaseous materials for research and development of new products or processes, quality control, maintenance of environmental standards, and other work involving experimental, theoretical, or practical application of chemistry and related sciences.	Analytical Laboratory Technician (Analytical Lab Technician), Chemical Analyst, Chemical Technician, Laboratory Analyst (Lab Analyst), Laboratory Technician (Lab Tech), Laboratory Tester (Lab Tester), Organic Preparation Analyst (Organic Prep Analyst), Quality Control Laboratory Technician (QC Lab Tech), Quality Control Technician (QC Tech), Research Technician
138		Graphic Designers	60,010 per year, 28.85 per hour	27-1024	Design or create graphics to meet specific commercial or promotional needs, such as packaging, displays, or logos. May use a variety of mediums to achieve artistic or decorative effects.	Artist, Brand Designer, Designer, Graphic Artist, Graphic Design Coordinator, Graphic Designer, Online Producer, Production Artist, Publications Designer, Technical Illustrator
139		Maintenance and Repair Workers, General	45,870 per year, 22.05 per hour	49-9071	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of a building in repair. Duties may involve pipe fitting; HVAC maintenance; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing new equipment; and repairing buildings, floors, or stairs.	Building Mechanic, Equipment Engineering Technician, Facilities Technician, Maintenance Engineer, Maintenance Journeyman, Maintenance Man, Maintenance Mechanic, Maintenance Specialist, Maintenance Technician, Maintenance Worker
140		First-Line Supervisors of Production and Operating Workers	76,940 per year, 36.99 per hour	51-1011	Directly supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. Excludes team or work leaders.	Assembly Supervisor, Line Supervisor, Manufacturing Supervisor, Molding Supervisor, Plant Supervisor, Production Manager, Production Supervisor, Quality Assurance Supervisor (QA Supervisor)
141		Electrical and Electronic Equipment Assemblers	39,340 per year, 18.91 per hour	51-2022	Assemble or modify electrical or electronic equipment, such as computers, test equipment telemetering systems, electric motors, and batteries.	Assembler, Assembly Worker, Electrical Assembler, Electronic Assembler, Electronics Assembler, Factory Assembler, Manufacturing Assembler, Transformer Assembler
142		Electromechanical Equipment Assemblers	39,340 per year, 18.91 per hour	51-2023	Assemble or modify electromechanical equipment or devices, such as servomechanisms, gyros, dynamometers, magnetic drums, tape drives, brakes, control linkage, actuators, and appliances.	Assembler, Electrical Assembler, Electromechanical Assembler, Electromechanical Equipment Assembler, Electronic Assembler, Electronic Technician, Electronics Assembler, Mechanical Assembler, Production Associate, Wiring Technician
143		Bakers	39,190 per year, 18.84 per hour	51-3011	Mix and bake ingredients to produce breads, rolls, cookies, cakes, pies, pastries, or other baked goods.	Baker, Cake Decorator, Dough Mixer, Mixer, Pastry Chef, Scaler

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144		Machinists	51,920 per year, 24.96 per hour	51-4041	Set up and operate a variety of machine tools to produce precision parts and instruments out of metal. Includes precision instrument makers who fabricate, modify, or repair mechanical instruments. May also fabricate and modify parts to make or repair machine tools or maintain industrial machines, applying knowledge of mechanics, mathematics, metal properties, layout, and machining procedures.	CNC Machinist (Computer Numeric Controlled Machinist), CNC Machinist (Computer Numerically Controlled Machinist), Gear Machinist, Machine Repair Person, Machinist, Maintenance Machinist, Manual Lathe Machinist, Production Machinist, Tool Room Machinist
145		Inspectors, Testers, Sorters, Samplers, and Weighers	46,820 per year, 22.51 per hour	51-9061	Inspect, test, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products for defects, wear, and deviations from specifications. May use precision measuring instruments and complex test equipment.	Inspector, QA Auditor (Quality Assurance Auditor), QA Inspector (Quality Assurance Inspector), QA Technician (Quality Assurance Technician), QC Technician (Quality Control Technician), Quality Auditor, Quality Control Inspector (QC Inspector), Quality Inspector, Quality Technician, Test Technician
146		Production Workers, All Others	36,940 per year, 17.76 per hour	51-9199		
147		Mining, Quarrying, and Oil and Gas Extraction				
148						
149		Other Services (Except Public Administration)				
150		General and Operations Managers	96,660 per year, 46.47 per hour	11-1021	Plan, direct, or coordinate the operations of public or private sector organizations, overseeing multiple departments or locations. Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources, but are too diverse and general in nature to be classified in any one functional area of management or administration, such as personnel, purchasing, or administrative services. Usually manage through subordinate supervisors. Excludes First-Line Supervisors.	Business Manager, Center Manager, Department Manager, District Manager, General Manager (GM), Operations Director, Operations General Manager (Operations GM), Operations Manager, Plant Superintendent, Store Manager
151		Massage Therapists	36,390 per year, 17.50 per hour	31-9011	Perform therapeutic massages of soft tissues and joints. May assist in the assessment of range of motion and muscle strength, or propose client therapy plans.	Bodywork Therapist, Certified Massage Therapist (CMT), Clinical Massage Therapist, Integrated Deep Tissue Massage Therapist, Licensed Massage Practitioner (LMP), Licensed Massage Therapist (LMT), Massage Therapist, Registered Massage Therapist (RMT), Soft Tissue Specialist, Therapeutic Massage Technician
152		Maids and Housekeeping Cleaners	34,180 per year, 16.43 per hour	37-2012	Perform any combination of light cleaning duties to maintain private households or commercial establishments, such as hotels and hospitals, in a clean and orderly manner. Duties may include making beds, replenishing linens, cleaning rooms and halls, and vacuuming.	Chambermaid, Cleaner, Cottage Attendant, Environmental Services Aide, Environmental Services Worker, Guest Room Attendant (GRA), Housekeeper, Housekeeping Laundry Worker, Room Cleaner
153		Hairdressers, Hairstylists, and Cosmetologists	31,320 per year, 15.06 per hour	39-5012	Provide beauty services, such as cutting, coloring, and styling hair, and massaging and treating scalp. May shampoo hair, apply makeup, dress wigs, remove hair, and provide nail and skincare services.	Beautician, Cosmetologist, Hair Dresser, Hair Stylist, Hairdresser, Hairstylist, Stylist
154		Childcare Workers	34,680 per year, 16.67 per hour	39-9011	Attend to children at schools, businesses, private households, and childcare institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play.	Caregiver, Child Care Worker, Child Caregiver, Childcare Provider, Childcare Worker, Daycare Teacher, Daycare Worker, Infant Teacher, Toddler Teacher
155		Receptionists and Information Clerks	37,010 per year, 17.79 per hour	43-4171	Answer inquiries and provide information to the general public, customers, visitors, and other interested parties regarding activities conducted at establishment and location of departments, offices, and employees within the organization.	Clerk Specialist, Front Desk Receptionist, Greeter, Information Assistant (Info Assistant), Medical Receptionist, Member Services Representative (Member Services Rep), Office Assistant, Receptionist, Registration Clerk, Scheduler

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156		First-Line Supervisors of Mechanics, Installers, and Repairers	66,710 per year, 32.07 per hour	49-1011	Directly supervise and coordinate the activities of mechanics, installers, and repairers. May also advise customers on recommended services. Excludes team or work leaders.	Electrical and Instrumentation Supervisor (E and I Supervisor), Facilities Maintenance Supervisor, Facility Maintenance Supervisor, Maintenance Coordinator, Maintenance Foreman, Maintenance Manager, Maintenance Planner, Maintenance Superintendent, Maintenance Supervisor, Service Manager
157		Automotive Service Technicians and Mechanics	46,130 per year, 22.18 per hour	49-3023	Diagnose, adjust, repair, or overhaul automotive vehicles.	Automotive Drivability Technician (Auto Drivability Tech), Automotive Mechanic (Auto Mechanic), Automotive Service Technician (Auto Service Tech), Automotive Technician (Auto Tech), Diagnostic Technician (Diagnostic Tech), Heavy Line Technician (Heavy Line Tech), Lube Tech (Lubrication Technician), Mechanic, Quick Service Technician (Quick Service Tech), Service Technician (Service Tech)
158		Cleaners of Vehicles and Equipment	30,300 per year, 14.57 per hour	53-7061	Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses.	Aircraft Cleaner, Automotive Detailer (Auto Detailer), Bus Cleaner, Car Detailer, Car Washer, Cleaner, Detail Technician (Detail Tech), Detailer, Reconditioner, Sanitation Truck Cleaner
159	Professional, Scientific, and Technical Services					
160		Computer System Analyst	94,450 per year, 45.41 per hour	15-1121	Analyze science, engineering, business, and other data processing problems to develop and implement solutions to complex applications problems, system administration issues, or network concerns. Perform systems management and integration functions, improve existing computer systems, and review computer system capabilities, workflow, and schedule limitations. May analyze or recommend commercially available software.	Applications Analyst, Business Systems Analyst, Computer Analyst, Computer Systems Analyst, Computer Systems Consultant, Information Systems Analyst (ISA), IT Analyst (Information Technology Analyst), IT Systems Analyst (Information Technology Systems Analyst), Programmer Analyst, Systems Analyst
161		Medical Scientists, Except Epidemiologists	90,510 per year, 43.51 per hour	10-1041	Conduct research dealing with the understanding of human diseases and the improvement of human health. Engage in clinical investigation, research and development, or other related activities.	Clinical Laboratory Scientist (Clinical Lab Scientist), Clinical Pharmacologist, Clinical Research Scientist, Medical Researcher, Physician Scientist, Research Scientist, Researcher, Scientist, Study Director, Toxicologist
162		Marketing Managers	134,090 per year, 64.47 per hour	11-2021.00	Plan, direct, or coordinate marketing policies and programs, such as determining the demand for products and services offered by a firm and its competitors, and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's customers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services.	Account Supervisor, Brand Manager, Business Development Director, Business Development Manager, Commercial Lines Manager, Market Development Executive, Marketing Coordinator, Marketing Director, Marketing Manager, Product Manager
163		Architectural and Engineering Managers	152,600 per year, 73.37 per hour	11-9041.00	Plan, direct, or coordinate activities in such fields as architecture and engineering or research and development in these fields.	Civil Engineering Manager, Electrical Engineering Manager, Engineering Director, Engineering Group Manager, Engineering Program Manager, Mechanical Engineering Manager, Process Engineering Manager, Project Engineering Manager, Project Manager
164		Human Resources Specialists	76,470 per year, 36.77 per hour	13-1071	Recruit, screen, interview, or place individuals within an organization. May perform other activities in multiple human resources areas.	Corporate Recruiter, Employment Representative, HR Analyst (Human Resources Analyst), HR Coordinator (Human Resources Coordinator), HR Generalist (Human Resources Generalist), Human Resources Representative (HR Rep), Human Resources Specialist (HR Specialist), Personnel Analyst, Personnel Officer, Recruiter
165		Management Analysts	75,530 per year, 36.31 per hour	13-1111	Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants.	Administrative Analyst, Business Analyst, Business Consultant, Employment Programs Analyst, Management Analyst, Management Consultant, Organizational Development Consultant, Performance Management Analyst, Program Management Analyst

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166		Market Research Analysts and Marketing Specialists	69,590 per year, 33.46 per hour	13-1161.00	Research conditions in local, regional, national, or online markets. Gather information to determine potential sales of a product or service, or plan a marketing or advertising campaign. May gather information on competitors, prices, sales, and methods of marketing and distribution. May employ search marketing tactics, analyze web metrics, and develop recommendations to increase search engine ranking and visibility to target markets.	Business Development Specialist, Communications Specialist, Demographic Analyst, Market Analyst, Market Research Analyst, Market Research Consultant, Market Research Specialist, Market Researcher
167		Accountants and Auditors	79,880 per year, 38.41 per hour	13-2011.00	Examine, analyze, and interpret accounting records to prepare financial statements, give advice, or audit and evaluate statements prepared by others. Install or advise on systems of recording costs or other financial and budgetary data.	Accountant, Accounting Officer, Audit Partner, Auditor, Certified Public Accountant (CPA), Cost Accountant, Financial Auditor, General Accountant, Internal Auditor, Revenue Tax Specialist
168		Tax Preparers	69,720 per year, 33.52 per hour	13-2082	Prepare tax returns for individuals or small businesses.	Certified Income Tax Preparer (CTP), Corporate Tax Preparer, Enrolled Agent, Income Tax Preparer, Tax Advisor, Tax Associate, Tax Consultant, Tax Preparer, Tax Professional, Tax Specialist
169		Web Developers	76,410 per year, 36.74 per hour	15-1254	Develop and implement websites, web applications, application databases, and interactive web interfaces. Evaluate code to ensure that it is properly structured, meets industry standards, and is compatible with browsers and devices. Optimize website performance, scalability, and server-side code and processes. May develop website infrastructure and integrate websites with other computer applications.	Technology Applications Engineer, Web Architect, Web Design Specialist, Web Developer, Webmaster
170		Computer User Support Specialists	59,420 per year, 28.57 per hour	15-1232	Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, via telephone, or electronically. May provide assistance concerning the use of computer hardware and software, including printing, installation, word processing, electronic mail, and operating systems.	Computer Support Specialist, Computer Tech (Computer Technician), Desktop Support Technician (Desktop Support Tech), Help Desk Analyst, Help Desk Tech (Help Desk Technician), IS Tech (Information Systems Technician), IT Specialist (Information Technology Specialist), IT Support Specialist (Information Technology Support Specialist), IT Tech (Information Technology Technician), Technical Support Specialist
171		Computer Occupations, All Other	64,960 per year, 31.23 per hour	15-1299	See specific occupation titles	Web Administrators, Geographic Information Systems Technologists and Technicians, Document Management Specialists, Penetration Testers, Information Security Engineers, Digital Forensics Analysts, Blockchain Engineers, Computer Systems Engineers/Architects, Information Technology Project Managers
172		Mechanical Engineers	83,910 per year, 40.34 per hour	17-2141	Perform engineering duties in planning and designing tools, engines, machines, and other mechanically functioning equipment. Oversee installation, operation, maintenance, and repair of equipment such as centralized heat, gas, water, and steam systems.	Application Engineer, Design Engineer, Design Maintenance Engineer, Equipment Engineer, Mechanical Design Engineer, Mechanical Engineer, Process Engineer, Product Engineer, Project Engineer, Test Engineer
173		Electrical and Electronic Engineering Technologists and Technicians	73,740 per year, 35.45 per hour	17-3023	Apply electrical and electronic theory and related knowledge, usually under the direction of engineering staff, to design, build, repair, adjust, and modify electrical components, circuitry, controls, and machinery for subsequent evaluation and use by engineering staff in making engineering design decisions.	Communications Technologist, Electrical Engineering Technician, Electrical Technician, Electronics Engineering Technician, Electronics Technician, Engineering Technician (Engineering Tech), Engineering Technologist, System Technologist, Technologist
174		Biological Technicians	50,410 per year, 24.24 per hour	19-4021	Assist biological and medical scientists. Set up, operate, and maintain laboratory instruments and equipment, monitor experiments, collect data and samples, make observations, and calculate and record results. May analyze organic substances, such as blood, food, and drugs.	Biological Science Laboratory Technician (Biological Science Lab Tech), Biological Science Technician, Biological Technician, Laboratory Technician, Marine Fisheries Technician, Research Assistant, Research Associate, Research Specialist, Research Technician, Wildlife Biology Technician

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175		Chemical Technicians	56,180 per year, 27.01 per hour	19-4031	Conduct chemical and physical laboratory tests to assist scientists in making qualitative and quantitative analyses of solids, liquids, and gaseous materials for research and development of new products or processes, quality control, maintenance of environmental standards, and other work involving experimental, theoretical, or practical application of chemistry and related sciences.	Analytical Laboratory Technician (Analytical Lab Technician), Chemical Analyst, Chemical Technician, Laboratory Analyst (Lab Analyst), Laboratory Technician (Lab Tech), Laboratory Tester (Lab Tester), Organic Preparation Analyst (Organic Prep Analyst), Quality Control Laboratory Technician (QC Lab Tech), Quality Control Technician (QC Tech), Research Technician
176		Graphic Designers	60,010 per year, 28.85 per hour	27-1024	Design or create graphics to meet specific commercial or promotional needs, such as packaging, displays, or logos. May use a variety of mediums to achieve artistic or decorative effects.	Artist, Brand Designer, Designer, Graphic Artist, Graphic Design Coordinator, Graphic Designer, Online Producer, Production Artist, Publications Designer, Technical Illustrator
177		Veterinary Technologists and Technicians	48,130 per year, 23.14 per hour	29-2056	Perform medical tests in a laboratory environment for use in the treatment and diagnosis of diseases in animals. Prepare vaccines and serums for prevention of diseases. Prepare tissue samples, take blood samples, and execute laboratory tests, such as urinalysis and blood counts. Clean and sterilize instruments and materials and maintain equipment and machines. May assist a veterinarian during surgery.	Certified Veterinary Technician (CVT), Emergency Veterinary Technician (Emergency Vet Tech), Internal Medicine Veterinary Technician (Internal Medicine Vet Tech), Licensed Veterinary Technician (LVT), Registered Veterinary Technician (RVT), Veterinarian Technician (Vet Tech), Veterinary Laboratory Technician (Vet Lab Tech), Veterinary Nurse (Vet Nurse), Veterinary Technician (Vet Tech), Veterinary Technologist
178		Veterinary Assistants and Laboratory Animal Caretakers	37,000 per year, 17.79 per hour	31-9096	Feed, water, and examine pets and other nonfarm animals for signs of illness, disease, or injury in laboratories and animal hospitals and clinics. Clean and disinfect cages and work areas, and sterilize laboratory and surgical equipment. May provide routine postoperative care, administer medication orally or topically, or prepare samples for laboratory examination under the supervision of veterinary or laboratory animal technologists or technicians, veterinarians, or scientists.	Animal Care Provider, Animal Caregiver, Avian Keeper, Certified Veterinary Assistant, Emergency Veterinary Assistant, Inpatient Technician Assistant, Kennel Vet Assistant (Kennel Veterinary Assistant), Research Animal Attendant, Small Animal Caretaker, Veterinarian Assistant (Vet Assistant)
179		Bookkeeping, Accounting, and Auditing Clerks	48,470 per year, 23.30 per hour	43-3031	Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the accuracy of figures, calculations, and postings pertaining to business transactions recorded by other workers.	Account Clerk, Accounting Assistant, Accounting Associate, Accounting Clerk, Accounting Specialist, Accounting Technician, Accounts Payable Clerk, Accounts Payable Specialist, Accounts Payables Clerk, Accounts Receivable Clerk
180	Real Estate and Rental and Leasing					
181		Appraisers and Assessors of Real Estate	77,520 per year, 37.27 per hour	13-2023	Appraise real estate, exclusively, and estimate its fair value. May assess taxes in accordance with prescribed schedules.	Appraiser, Assessor, Certified Real Estate Appraiser, Commercial Appraiser, County Assessor, Field Appraiser, Real Estate Appraiser, Real Property Appraiser, Tax Assessor, Valuation Consultant
182		Real Estate Sales Agents	104,000 per year, 50.00 per hour	41-9022	Rent, buy, or sell property for clients. Perform duties such as study property listings, interview prospective clients, accompany clients to property site, discuss conditions of sale, and draw up real estate contracts. Includes agents who represent buyer.	Real Estate Agent, Real Estate Salesperson, Realtor, Realtor Associate, Sales Agent
183		Maintenance and Repair Workers, General	45,870 per year, 22.05 per hour	49-9071	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of a building in repair. Duties may involve pipe fitting; HVAC maintenance; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing new equipment; and repairing buildings, floors, or stairs.	Building Mechanic, Equipment Engineering Technician, Facilities Technician, Maintenance Engineer, Maintenance Journeyman, Maintenance Man, Maintenance Mechanic, Maintenance Specialist, Maintenance Technician, Maintenance Worker
184	Retail Trade					

	A	B	C	D	E	F
185		Stockers and Order Fillers	36,600 per year, 17.59 per hour	53-7065	Receive, store, and issue merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May operate power equipment to fill orders. May mark prices on merchandise and set up sales displays.	Checker Stocker, Inventory Specialist, Inventory Technician (Inventory Tech), Label Maker, Marking Clerk, Order Filler, Order Picker, Stock Clerk, Stocker, Warehouse Technician (Warehouse Tech)
186		Glazier	65,410 per year, 31.45 per hour	47-2121	Install glass in windows, skylights, store fronts, and display cases, or on surfaces, such as building fronts, interior walls, ceilings, and tabletops.	Auto Glass Tech (Automobile Glass Technician), Commercial Glazier, Field Glazier, Glass Installer, Glass Technician (Glass Tech), Glassman, Glazer, Glazier, Glazier Worker, Union Glazier
187		General and Operations Managers	96,660 per year, 46.47 per hour	11-1021	Plan, direct, or coordinate the operations of public or private sector organizations, overseeing multiple departments or locations. Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources, but are too diverse and general in nature to be classified in any one functional area of management or administration, such as personnel, purchasing, or administrative services. Usually manage through subordinate supervisors. Excludes First-Line Supervisors.	Business Manager, Center Manager, Department Manager, District Manager, General Manager (GM), Operations Director, Operations General Manager (Operations GM), Operations Manager, Plant Superintendent, Store Manager
188		Sales Managers	169,170 per year, 81.33 per hour	11-2022.00	Plan, direct, or coordinate the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of customers.	District Sales Manager, National Sales Manager, Regional Sales Manager, Sales and Marketing Vice President (Sales and Marketing VP), Sales Director, Sales Manager, Sales Supervisor, Sales Vice President (Sales VP)
189		Merchandise Displayers and Window Trimmers	40,210 per year, 19.33 per hour	27-1026	Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.	Decorator, Display Associate, Display Decorator, Display Specialist, In-Store Marketing Associate, Merchandiser, Visual Merchandiser (VM), Visual Merchandising Specialist
190		Food Preparation Workers	34,130 per year, 16.41 per hour	35-2021	Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea.	Deli Clerk (Delicatessen Clerk), Diet Aide, Dietary Aide, Dietary Assistant, Food Prep (Food Preparer), Food Service Aide, Food Service Worker, Nutrition Aide, Pantry Cook, Slicer
191		First-Line Supervisors of Retail Sales Workers	49,970 per year, 24.03 per hour	41-1011	Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.	Bakery Manager, Delicatessen Manager, Department Manager, Department Supervisor, Grocery Manager, Key Carrier, Meat Department Manager, Parts Sales Manager, Shift Manager, Store Manager
192		Cashiers	32,690 per year, 15.72 per hour	41-2011	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks.	Cashier, Center Aisle Cashier, Central Aisle Cashier, Checker, Customer Assistant, Sales Associate, Toll Collector
193		Sales and Related Workers, All Others	39,070 per year, 18.78 per hour	41-9099		
194		Retail Salespersons	33,950 per year, 16.32 per hour	41-2031	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.	Car Salesman, Customer Assistant, Retail Salesperson, Sales Associate, Sales Clerk, Sales Consultant, Sales Person, Sales Representative, Salesman
195		Customer Service Representative	49,400 per year, 23.75 per hour	43-4051	Interact with customers to provide basic or scripted information in response to routine inquiries about products and services. May handle and resolve general complaints. Excludes individuals whose duties are primarily installation, sales, repair, and technical support.	Account Representative, Call Center Representative, Client Services Representative, Customer Care Representative (CCR), Customer Service Agent, Customer Service Representative (CSR), Customer Service Specialist, Customer Support Representative (Customer Support Rep), Guest Service Agent, Member Services Representative (Member Services Rep)

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196		Automotive Service Technicians and Mechanics	46,130 per year, 22.18 per hour	49-3023	Diagnose, adjust, repair, or overhaul automotive vehicles.	Automotive Drivability Technician (Auto Drivability Tech), Automotive Mechanic (Auto Mechanic), Automotive Service Technician (Auto Service Tech), Automotive Technician (Auto Tech), Diagnostic Technician (Diagnostic Tech), Heavy Line Technician (Heavy Line Tech), Lube Tech (Lubrication Technician), Mechanic, Quick Service Technician (Quick Service Tech), Service Technician (Service Tech)
197		Bakers	39,190 per year, 18.84 per hour	51-3011	Mix and bake ingredients to produce breads, rolls, cookies, cakes, pies, pastries, or other baked goods.	Baker, Cake Decorator, Dough Mixer, Mixer, Pastry Chef, Scaler
198		Light Truck Drivers	39,430 per year, 18.96 per hour	53-3033	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,001 pounds Gross Vehicle Weight (GVW), primarily to pick up merchandise or packages from a distribution center and deliver. May load and unload vehicle.	Bulk Delivery Driver, Delivery Driver, Driver, Light Truck Driver, Package Car Driver, Package Delivery Driver, Route Driver, Service Provider, Truck Driver, Warehouse Driver
199		Cleaners of Vehicles and Equipment	30,300 per year, 14.57 per hour	53-7061	Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses.	Aircraft Cleaner, Automotive Detailer (Auto Detailer), Bus Cleaner, Car Detailer, Car Washer, Cleaner, Detail Technician (Detail Tech), Detailer, Reconditioner, Sanitation Truck Cleaner
200	Transportation and Warehousing					
201		Stockers and Order Fillers	36,600 per year, 17.59 per hour	53-7065	Receive, store, and issue merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May operate power equipment to fill orders. May mark prices on merchandise and set up sales displays.	Checker Stocker, Inventory Specialist, Inventory Technician (Inventory Tech), Label Maker, Marking Clerk, Order Filler, Order Picker, Stock Clerk, Stocker, Warehouse Technician (Warehouse Tech)
202		Bus Drivers, School	51,090 per year, 24.56 per hour	53-3051	Drive a school bus to transport students. Ensure adherence to safety rules. May assist students in boarding or exiting.	Bus Driver, School Bus Driver, Shuttle Bus Driver, Special Education Bus Driver
203		Heavy and Tractor-Trailer Truck Drivers	49,310 per year, 23.71	53-3032	Drive a tractor-trailer combination or a truck with a capacity of at least 26,001 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license. Includes tow truck drivers.	CDL Driver (Commercial Driver's License Driver), Driver, Line Haul Driver, Log Truck Driver, Over the Road Driver (OTR Driver), Production Truck Driver, Road Driver, Semi Truck Driver, Tractor Trailer Driver, Truck Driver
204		Light Truck Drivers	39,430 per year, 18.96 per hour	53-3033	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,001 pounds Gross Vehicle Weight (GVW), primarily to pick up merchandise or packages from a distribution center and deliver. May load and unload vehicle.	Bulk Delivery Driver, Delivery Driver, Driver, Light Truck Driver, Package Car Driver, Package Delivery Driver, Route Driver, Service Provider, Truck Driver, Warehouse Driver
205		Taxi Drivers	35,300 per year, 16.97 per hour	53-3054	Drive a motor vehicle to transport passengers on an unplanned basis and charge a fare, usually based on a meter.	Cab Driver, Taxi Cab Driver, Taxi Driver
206		Shuttle Drivers and Chauffeurs	33,180 per year, 15.95 per hour	53-3053	Drive a motor vehicle to transport passengers on a planned or scheduled basis. May collect a fare. Includes nonemergency medical transporters and hearse drivers.	Airport Shuttle Driver, Chauffeur, Driver, Limo Driver (Limousine Driver), Motor Coach Driver, Shuttle Bus Driver, Shuttle Driver, Special Needs Bus Driver, Van Driver
207		Laborers and Freight, Stock, and Material Movers, Hand	38,270 per year, 18.40 per hour	53-7062	Manually move freight, stock, luggage, or other materials, or perform other general labor. Includes all manual laborers not elsewhere classified.	Dock Worker, Laborer, Line Tender, Loader, Material Handler, Merchandise Pick Up Associate, Receiver, Receiving Associate, Shipping and Receiving Materials Handler, Warehouse Worker
208	Utilities					
209						
210	Wholesale Trade					
211		Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	117,680 per year, 56.58 per hour	41-4011	Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics, normally obtained from at least 2 years of postsecondary education.	Inside Sales Representative, Marketing Representative, Sales Representative

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212		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	61,890 per year, 29.76 per hour	41-4012	Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.	Account Representative, Customer Account Technician, Inside Salesperson, Outside Sales Representative, Route Sales Representative, Sales Consultant, Sales Professional, Sales Representative (Sales Rep), Salesman, Salesperson
213		Sales Managers	169,170 per year, 81.33 per hour	11-2022.00	Plan, direct, or coordinate the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of customers.	District Sales Manager, National Sales Manager, Regional Sales Manager, Sales and Marketing Vice President (Sales and Marketing VP), Sales Director, Sales Manager, Sales Supervisor, Sales Vice President (Sales VP)
214		Merchandise Displayers and Window Trimmers	40,210 per year, 19.33 per hour	27-1026	Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.	Decorator, Display Associate, Display Decorator, Display Specialist, In-Store Marketing Associate, Merchandiser, Visual Merchandiser (VM), Visual Merchandising Specialist
215		Driver/Sales Workers	37,810 per year, 18.18 per hour	53-3031	Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery.	Delivery Man, Driver, Driver Salesman, Pizza Delivery Driver, Route Delivery Driver, Route Driver, Route Sales Driver, Route Sales Representative, Route Salesman, Sales Route Driver
216		Heavy and Tractor-Trailer Truck Drivers	49,310 per year, 23.71	53-3032	Drive a tractor-trailer combination or a truck with a capacity of at least 26,001 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license. Includes tow truck drivers.	CDL Driver (Commercial Driver's License Driver), Driver, Line Haul Driver, Log Truck Driver, Over the Road Driver (OTR Driver), Production Truck Driver, Road Driver, Semi Truck Driver, Tractor Trailer Driver, Truck Driver