## Tompkins County Strategic Tourism Planning Board (STPB) Final Meeting Minutes

- 1 **Date:** Jan. 15, 2025
- 2 **Time:** 3:00-4:30pm
- 3 Location: Old Jail, 125 E. Court Street, Ithaca NY/Via Zoom
- 4

#### 5 Attendees:

Member		Representation	Member		Representation
Brett Bossard	Ρ	At-Large	Teri Tarshus	Ρ	Lodging
Laura Winter Falk	Ρ	Agriculinary	Marian Levy Ware	Ρ	At-Large
Jeff Golden	Ρ	Ithaca College	At-Large	Х	At-Large
Alexis Zaharis Grimm	Ρ	Lodging	Megan Barber	Ρ	CAP, Non-voting
Ken Jupiter	Ρ	At-Large	Peggy Coleman	Ρ	Chamber, Non-voting
Doug Levine	Ρ	At-Large	Frank Doldo	Ε	Transportation, Non-voting
Kelly Makosch	Ρ	Recreation	Suzanne Smith Jablonski	Ε	IDCC, Non-voting
Rick Manning	Ε	Recreation	Heather McDaniel	Ε	IAED, Non-voting
Greg Mezey	Ρ	At-Large	Nan Rohrer	А	DIA, Non-voting
Bethany Parisi	Ρ	Arts-Culture	Mike Sigler	Α	TC Legislature, Non-voting
Scott Riesenberger	Α	TC3	Vacant	X	Chamber, Non-voting
Barbara Romano	Ρ	Cornell University	Michael Miller	Α	Associate Member
Monika Roth	Ρ	Agriculinary	Nick Helmholdt	Ρ	Tourism Program Director
Jason Sidle	Ρ	At-Large	Kristin McCarthy	Ρ	County Staff
Steven Stull	Ρ	Arts-Culture			

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6 **<u>Guests</u>**: Maura Baldiga, Meloney McMurry, Chris Stephany

8 **Opening Remarks/Changes to the Agenda/Privilege of the Floor** –Chair Brett Bossard opened the meeting 9 at 3:02pm. The downtown conference center update was removed from the agenda because Suzanne

10 Smith Jablonski was absent due to illness. No members of the public spoke during privilege of the floor.

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Action: Approval of November 2024 STPB Draft Minutes – The draft November 2024 minutes were
approved (motion by Steven Stull, second by Barbara Romano) as submitted.

# 1415 Chair's Report – Brett Bossard

16 Brett looked back on a successful year, highlighting the opening of the downtown conference center as a

17 notable achievement. He also expressed gratitude to his fellow members for their efforts and

18 acknowledged the challenges that sometime come with serving, particularly in terms of public

understanding of the board's role in the County budget process. Brett concluded by thanking the group for

20 the opportunity to serve as chair for the past several years, noting that this would be the final report of his

- 21 tenure. Everyone thanked Brett for his leadership.
- 22

## 23 Staff Report/Q4 2024 Room Tax Report – Nick Helmholdt

Nick shared updates on several key initiatives. The County Legislature has approved the new STPB bylaws,
and Suzanne Smith Jablonski has been appointed to represent the Ithaca Downtown Conference Center.

Additionally, the Spring 2025 tourism grant cycle has been announced, with applications due February 27.

20 Additionally, the spring 2023 tourism grant cycle has been announced, with applications due rebrary 27
27 Regarding room tax collections, 2024 closed with total revenue of \$4,292,408, approximately \$150,000

below budget. However, reserves are sufficient to cover the deficit. A review of fourth-quarter market

29 performance showed flat occupancy rates, albeit with slight rate increases compared to the previous year.

30 The Visitor Profile Study's data collection phase will conclude on Jan. 24. Following this, the final report and

31 economic impact statement will be developed in collaboration with Future Partners.

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#### 33 Q4 CVB Report – Peggy Coleman

34 Peggy shared several highlights from the CVB's fourth-quarter report. The organization's website saw an

increase in traffic, with users engaging more with its content, and social media engagement also increased.

36 Additionally, the public relations team secured 10 articles covering the CVB in the fourth quarter, and the

- 37 sales team attended trade shows and hosted event planners, which generated leads and potential
- 38 bookings. In addition, Peggy gave updates on the climate control infrastructure project at the Overlook at Taughannack Visitor Contor and airport A discussion followed on United Airlined and United Airlined and United Airlined and Contor and Airport A discussion followed and United Airlined and Contor and Airport A discussion followed and Contor a
- 39 Taughannock Visitor Center and airport. A discussion followed on United Airlines' new flights to
- 40 Washington, D.C. (Dulles) and the potential need for minimum revenue guarantees. The group also
- 41 compared the new Dulles flights to the previous Newark flights.
- 42

## 43 Nominating Committee – Monika Roth

Monika Roth, acting on behalf of the Nominating Committee, presented the slate of officers for a vote. Nonominations were forthcoming from the floor.

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### 47 Action: Appoint 2025 STPB Officers

Action: Monika Roth made a motion, which Steven Stull seconded, to appoint Doug Levine 2025 chair and
Kelly Makosch 2025 vice chair of the Strategic Tourism Planning Board. Motion carried.

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### 51 Update: NY Short-term Rental Law – Nick Helmholdt

52 Nick reported to the group on the new short-term rental law in New York State. His report and the 53 subsequent discussion touched on numerous topics, including the law's current status, its implications for 54 counties, and key provisions such as health and safety requirements and sales tax collection. The law is 55 currently in a limbo state, awaiting a chapter amendment vote. Once effective, Airbnb is expected to 56 terminate its voluntary collection agreement with Tompkins County and other counties in New York. 57 Counties will be responsible for registering short-term rentals, with the option to opt out. The law also 58 requires companies like Airbnb to provide data to the state. The group discussed concerns about potential 59 interruptions in sales and room tax collection during the transition period. Nick noted that Tompkins 60 County may have the capacity to create a registry that serves multiple counties. The discussion concluded 61 with plans for ongoing education and outreach as the law continues to evolve. 62

## 63 Member Announcements

64 Members shared various events and other items of community interest. Updates on the Ithaca Farmers 65 Market included progress towards reaching the state park grant match, the ongoing parking lot project, and

- the Rutabaga Curl. Meloney McMurry, the new executive director of Friends of Stewart Park, introduced
- 67 herself and shared that Rick will remain involved in a consulting capacity. Megan shared that Community
- Arts Partnership grants are due soon, with \$200,000 available in regrant funding from the New York State
- 69 Council on the Arts. Other community events mentioned included the Winter Village Bluegrass Festival,
- 70 Cayuga Chamber Orchestra and State Theatre performances, as well as the Ithaca Loves Teachers
- celebration. Laura shared information about her upcoming wine presentations and mentioned the recent
- publication of the *Slow Wine Guide*, to which she contributed the New York State chapter.
- 73
- 74 Adjournment Chair Brett Bossard adjourned the meeting at 3:51pm.
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