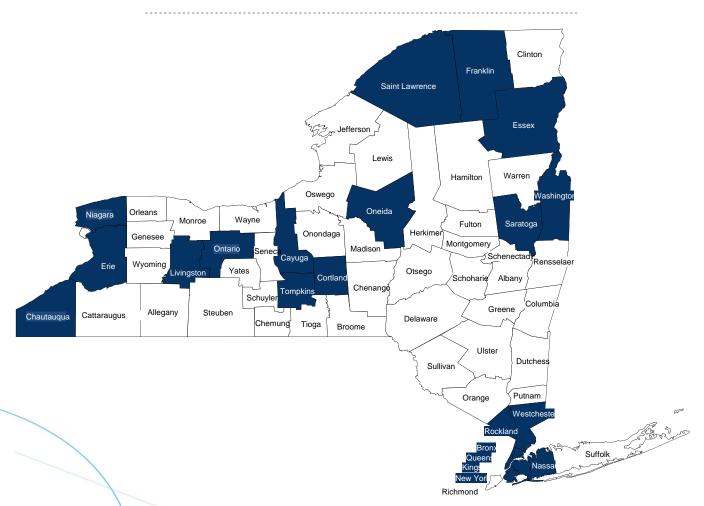


Tompkins County, New York

Electronic Document RecordingIntroductory Seminar by Corporation Service Company

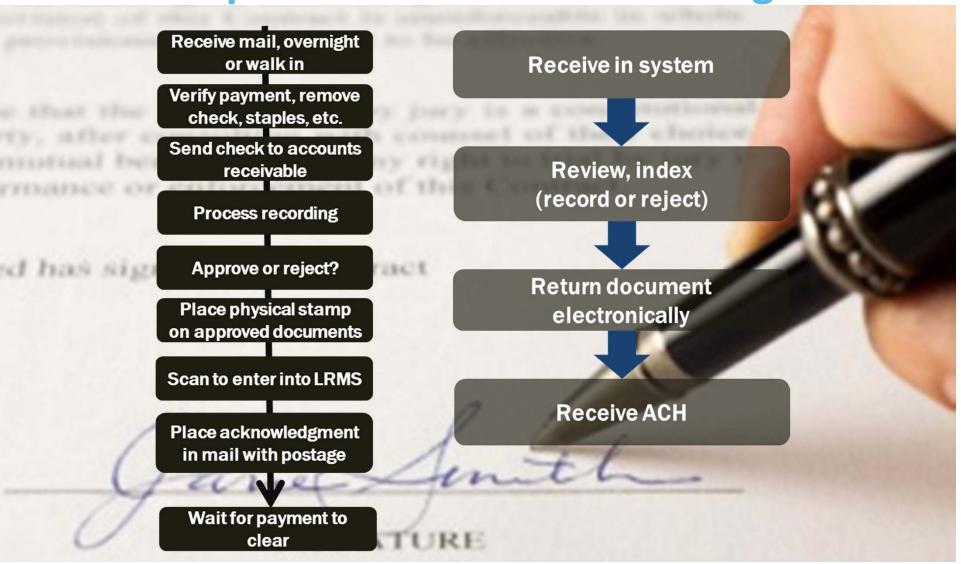


New York eRecording Jurisdictions

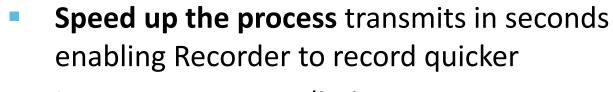


Would you like to learn more about our eRecording solutions? Call 866-652-0111 (toll free), email erecording@cscinfo.com or visit www.erecording.com.

Paper vs. Electronic Recording







- Increase accuracy eliminates payment errors and reduces rejections
- Create efficient workflows to help you streamline your accounting and operation processes
- Decrease costs of labor, postage, and shipping
- Eco-friendly manner to conduct business



Speed - Get Documents Recorded Faster



- Documents <u>submitted</u> in seconds, not hours or days
- Documents <u>returned</u> in seconds or hours, not days or weeks
- Submissions are date and time stamped
- Acknowledgements returned to customers electronically

Streamline Payment Processes



- No need to cut and mail a physical check to the jurisdiction—exact payment by ACH debit or 'pre-funded' draw
- No returned checks
- Easy to reconcile payments using a daily report from CSC. Details specific recording fees and transfer/mortgage tax for each document recorded.
- Eliminate postage mail backs electronically

eRecording Payment



- Attorney escrow accounts are highly regulated
- Open a second "Recording" account with their bank, transfer settlement funds from the escrow account
- CSC processes an ACH debit

Who is CSC?

- Founded in 1899
- Headquartered in Wilmington, DE
- Service centers in every U.S. state
- More than 1,800 teammates
- Privately held; financially rock solid
- 90% of the Fortune 500® trust CSC

Right now, nearly a million companies are doing business

more successfully thanks to CSC.







Bank of America











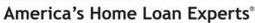




SOLUTIONSTAR







First American

Title Insurance Company











FIRST

















ENNESSEE







What Others Are Saying



CSC's ePrepare4

- Select state, county and document type
- Scan and upload your document(s)
- Input (partial) indexing if required
- Review document and fees for accuracy
- eRecord

Best Practices - American Land Title Association

- Submit or ship documents for recording to the county recorder (or equivalent) or the person or entity responsible for recording within two business days of the later of (i) the date of settlement, or (ii) receipt by the company if the settlement is not performed by the company
- Track shipments of documents for recording
- Ensure timely responses to recording rejections
- Addressing rejected recordings to prevent unnecessary delay
- Verify that recordation actually occurred and maintain a record of the recording information for the document(s)



Audits: Vendor Strength



Has your vendor:

- Successfully completed an SSAE 16 Type II audit?
- Passed audits conducted by the nation's largest banks?

Audits: Vendor Stability

Your vendor should be able to:

- Grow and continually improve its eRecording service
- Should have the financial strength to meet the daily cash flow required to process payment of taxes and recording fees nationwide



Why Submitters Prefer CSC...



- Faster processing times to upload and transmit document images
- Fewer clicks, fewer document errors, fewer rejections—more streamlined workflows
- Faster .NET framework that is easier to integrate than Java
- Best imaging correctslightening/darkening
- Can process both paper & electronic document recordings?

Getting Started



- Review the Submitter Service Agreement
- Complete and return the ACH debit authorization form or fund a draw account
- Attend a Submitter training session
- Log-in and send your 1st document electronically!