

Greater Tompkins County Municipal Health Insurance Consortium

2016 - 2020 Fiscal Year Budget Projections (cash basis)

							<i>as of May 31, 2016</i>	<i>as of June 30, 2016</i>				
	<i>Actual Results</i>	<i>Projected Budget 2016</i>	<i>Revised Budget</i>	<i>Revised Budget</i>	<i>Projected Budget 2017</i>	<i>Projected Budget 2018</i>	<i>Projected Budget 2019</i>	<i>Projected Budget 2020</i>				
	<i>2011 Fiscal Year</i>	<i>2012 Fiscal Year</i>	<i>2013 Fiscal Year</i>	<i>2014 Fiscal Year</i>	<i>2015 Fiscal Year</i>	<i>Fiscal Year</i>	<i>2016 Fiscal Year</i>	<i>2016 Fiscal Year</i>	<i>Fiscal Year</i>	<i>Fiscal Year</i>	<i>Fiscal Year</i>	<i>Fiscal Year</i>
Beginning Balance	\$0.00	\$4,089,400.96	\$7,072,226.28	\$11,170,134.98	\$14,771,429.76	\$21,429,854.08	\$21,429,854.08	\$21,429,854.08	\$21,802,238.11	\$20,377,006.59	\$17,535,889.52	\$14,136,722.94
Income												
Medical Plan Premiums	\$26,035,368.00	\$28,567,618.73	\$34,457,014.15	\$36,065,655.25	\$37,587,352.74	\$38,715,009.41	\$38,406,932.90	\$38,391,543.54	\$40,311,120.72	\$42,326,676.75	\$45,501,177.51	\$48,913,765.82
Ancillary Benefit Plan Premiums	\$89,240.70	\$98,742.67	\$117,045.48	\$127,863.91	\$126,531.86	\$138,034.51	\$129,323.93	\$132,087.96	\$145,296.76	\$159,826.43	\$175,809.07	\$193,389.98
Interest	\$6,865.50	\$4,173.71	\$7,726.92	\$12,640.97	\$13,526.09	\$13,000.00	\$15,073.03	\$15,092.64	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00
Capitalization Investment	\$1,223,736.00	\$3,158.21	\$2,144.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Rx Rebates	\$0.00	\$445,885.83	\$254,848.24	\$274,763.58	\$686,015.03	\$265,225.00	\$250,000.00	\$250,000.00	\$250,000.00	\$250,000.00	\$250,000.00	\$250,000.00
Stop-Loss Claim Reimbursements	\$0.00	\$0.00	\$1,055,847.97	\$75,613.28	\$185,043.15	\$0.00	\$600,000.00	\$600,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Other	\$339,872.80	\$308,233.39	\$172,894.50	\$6,825.34	\$1,991.55	\$0.00	\$3,758.45	\$3,482.20	\$4,000.00	\$4,120.00	\$4,243.60	\$4,370.91
Total Income	\$27,695,083.00	\$29,427,812.54	\$36,067,521.75	\$36,563,362.33	\$38,600,460.42	\$39,131,268.93	\$39,405,088.31	\$39,392,206.34	\$40,726,417.47	\$42,756,623.18	\$45,947,230.18	\$49,377,526.71
Expenses												
Medical Paid Claims	\$15,587,829.03	\$18,085,105.63	\$21,606,445.39	\$22,603,649.97	\$20,922,951.79	\$24,721,129.41	\$25,519,796.78	\$25,426,617.24	\$27,333,613.53	\$29,383,634.54	\$31,587,407.13	\$33,956,462.67
Rx Paid Claims	\$6,504,972.43	\$6,683,363.26	\$6,881,127.63	\$7,741,246.26	\$8,513,468.25	\$9,112,459.27	\$10,643,270.42	\$10,963,176.77	\$12,004,678.56	\$13,145,123.03	\$14,393,909.72	\$15,761,331.14
Medical Admin Fees	\$635,499.09	\$710,466.20	\$842,848.88	\$876,163.66	\$912,356.19	\$940,304.90	\$953,904.31	\$953,049.62	\$981,641.11	\$1,011,090.34	\$1,041,423.05	\$1,072,665.74
Rx Admin Fees	\$142,368.35	\$147,748.58	\$73,334.36	\$79,130.00	\$85,035.00	\$84,012.98	\$83,016.00	\$82,490.00	\$84,964.70	\$87,513.64	\$90,139.05	\$92,843.22
Flu Clinic Fees	\$0.00	\$0.00	\$0.00	\$8,575.00	\$6,075.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00
NYS Graduate Medical Exp.	\$188,960.03	\$208,358.96	\$233,822.97	\$241,281.61	\$237,220.98	\$250,033.73	\$258,422.26	\$258,549.52	\$271,477.00	\$285,050.85	\$299,303.39	\$314,268.56
ACA PCORI Fee	n/a	n/a	\$4,448.00	\$10,252.46	\$10,431.20	\$11,311.65	\$10,902.08	\$10,902.08	\$11,447.18	\$12,019.54	\$12,620.52	\$13,251.55
ACA Transitional Reins.Program Fee	n/a	n/a	n/a	\$316,764.00	\$221,320.00	\$138,187.50	\$138,187.50	\$138,187.50	\$0.00	\$0.00	\$0.00	\$0.00
Stop-Loss Aggregate and Specific	\$384,392.52	\$361,366.41	\$592,381.65	\$720,784.39	\$642,080.30	\$815,611.90	\$766,329.48	\$766,327.54	\$919,593.05	\$1,103,511.66	\$1,324,213.99	\$1,589,056.79
Advance Deposit / Pre-Paid Claims	\$718,000.00	\$80,600.00	\$109,500.00	\$0.00	\$0.00	\$100,000.00	\$0.00	\$100,000.00	\$0.00	\$100,000.00	\$100,000.00	\$100,000.00
Legal Fees	\$0.00	\$82.50	\$220.00	\$6,201.25	\$17,149.37	\$21,218.00	\$10,000.00	\$10,000.00	\$10,300.00	\$10,609.00	\$10,927.27	\$11,255.09
Executive Director				\$14,351.25	\$24,932.45	\$35,000.00	\$28,448.11	\$28,500.00	\$29,355.00	\$30,235.65	\$31,142.72	\$32,077.00
Consultant Fees	\$0.00	\$58,612.06	\$114,110.74	\$63,501.70	\$69,940.90	\$89,622.15	\$54,120.00	\$56,000.00	\$57,680.00	\$59,410.40	\$61,192.71	\$63,028.49
Accounting Fees				\$58,599.48	\$23,940.00	\$76,218.15	\$36,865.10	\$35,000.00	\$36,245.45	\$37,131.50	\$38,245.45	\$39,392.81
Actuarial Fees				\$10,000.00	\$10,000.00	\$10,609.00	\$10,750.00	\$10,750.00	\$11,072.50	\$11,404.68	\$11,746.82	\$12,099.22
Audit Fees	\$0.00	\$12,000.00	\$37,027.19	\$29,800.00	\$50,700.00	\$81,782.00	\$63,600.00	\$55,000.00	\$56,650.00	\$58,349.50	\$60,099.99	\$61,902.98
Insurances (D&O / Prof. Liab.)	\$22,211.00	\$21,139.41	\$22,211.00	\$53,116.40	\$28,159.80	\$30,975.78	\$30,902.76	\$30,902.76	\$33,993.04	\$37,392.34	\$41,131.57	\$45,244.73
Internal Coordination (Finance)	\$88,269.07	\$35,323.92	\$36,171.78	\$0.00	\$0.00	\$71,876.68	\$35,551.63	\$35,545.36	\$36,611.72	\$37,710.07	\$38,841.37	\$40,006.62
Internal Coordination (Support)	\$0.00	\$4,574.70	\$10,462.47	\$0.00	\$36,578.97	\$14,912.78	\$11,424.00	\$11,424.00	\$11,766.72	\$12,119.72	\$12,483.31	\$12,857.81
Surety Bond Fee / Loan Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	\$0.00	n/a	n/a	n/a	n/a
Payment Refund	\$0.00	\$13,146.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Ancillary Benefit Premiums	\$51,047.20	\$103,698.75	\$155,711.25	\$127,775.11	\$126,531.86	\$137,832.33	\$131,665.51	\$131,899.56	\$145,089.52	\$159,598.47	\$175,558.31	\$193,114.15
Capitalization Repayment	\$0.00	\$0.00	\$1,541,561.37	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Other Expenses	\$133.32	\$0.00	\$0.00	\$875.01	\$3,164.04	\$4,942.13	\$3,080.14	\$5,500.36	\$5,665.37	\$5,835.33	\$6,010.39	\$6,190.70
Total Expenses	\$24,323,682.04	\$26,525,587.22	\$32,261,384.68	\$32,962,067.55	\$31,942,036.10	\$36,758,040.34	\$38,800,236.09	\$39,019,822.31	\$42,151,648.99	\$45,597,740.26	\$49,346,396.76	\$53,427,049.27
Net Income	\$4,089,400.96	\$2,982,825.32	\$3,806,137.07	\$3,601,294.78	\$6,658,424.32	\$2,373,228.58	\$604,852.22	\$372,384.03	-\$1,425,231.52	-\$2,841,117.07	-\$3,399,166.58	-\$4,049,522.56
Ending Balance	\$4,089,400.96	\$7,072,226.28	\$10,878,363.35	\$14,771,429.76	\$21,429,854.08	\$23,803,082.66	\$22,034,706.30	\$21,802,238.11	\$20,377,006.59	\$17,535,889.52	\$14,136,722.94	\$10,087,200.38
Liabilities and Reserves												
IBNR Reserve	\$3,043,382.00	\$3,183,070.47	\$3,418,508.76	\$3,641,387.55	\$3,532,370.40	\$4,060,030.64	\$4,339,568.06	\$4,366,775.28	\$4,720,595.05	\$5,103,450.91	\$5,517,758.02	\$5,966,135.26
Surplus Account	\$1,289,746.00	\$1,428,380.94	\$1,722,850.71	\$1,803,282.76	\$1,879,367.64	\$1,935,750.47	\$1,920,346.65	\$1,919,577.18	\$2,015,556.04	\$2,116,333.84	\$2,275,058.88	\$2,445,688.29
Claims / Rate Stabilization Reserve				\$0.00	\$1,471,821.00	\$1,691,679.43	\$1,808,153.36	\$1,819,489.70	\$1,966,914.60	\$2,126,437.88	\$2,299,065.84	\$2,485,889.69
Catastrophic Claims Reserve	n/a	n/a	n/a	\$606,897.92	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00
Total Liabilities and Reserves	\$4,333,128.00	\$4,611,451.40	\$5,141,359.47	\$6,051,568.23	\$7,933,559.04	\$8,737,460.55	\$9,118,068.07	\$9,155,842.16	\$9,753,065.69	\$10,396,222.62	\$11,141,882.74	\$11,947,713.24
Unencumbered Fund Balance	-\$243,727.04	\$2,460,774.88	\$5,737,003.88	\$8,719,861.53	\$13,496,295.04	\$15,065,622.12	\$12,916,638.23	\$12,646,395.95	\$10,623,940.90	\$7,139,666.89	\$2,994,840.20	-\$1,860,512.85
	-0.94%	8.61%	16.65%	24.18%	35.91%	38.91%	33.63%	32.94%	26.35%	16.87%	6.58%	-3.80%

Assumptions 2015 to 2019 Fiscal Years

- Premium Revenue Increased by 5.0% in 2017 and 2018, and 7.5% 2019 through 2020
- Interest Income = Last 2 Years Average
- Prescription Drug Rebates = \$250,000
- Paid Claims Trend = 8.85% (Medical 7.5% and Rx 9.5%)
- Administrative Fees Per Agreement with Excellus BCBS then Increased by 3% Per Annum
- NYS GME Increased by 5%
- Specific Stop-Loss Insurance Increased by 20%
- Aggregate Stop-Loss Insurance Increased by 5%
- Surety Bond Fee / Loan Interest Estimated at 3% of Principle Balance
- All other Fees Increased by 3%
- Beginning Balance and Ending Balance includes Advance Deposit held at Excellus BCBS as a pre-payment of claims (\$527,500 as of 08-31-2015)