

Municipalities building a  
stable insurance future.

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Ithaca, NY 14850  
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## AGENDA

### Board of Directors Meeting

May 27, 2010 – Old Jail Conference Room 4:30 pm- 6:30 pm

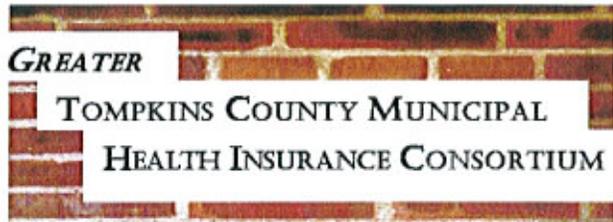
1. Approve April 2010 minutes (VOTE)
2. Reserving requirements/ financial instruments
3. Union participation/Joint Committee update (VOTE)

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#### Consortium Members:

County of Tompkins ~ City of Ithaca ~ Town of Caroline ~  
Town of Danby ~ Town of Dryden ~ Town of Enfield ~ Town of Groton ~ Town of Ithaca ~  
Town of Ulysses ~ Village of Cayuga Heights ~ Village of Dryden ~ Village of Groton ~ Village of Trumansburg

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## Greater Tompkins County Municipal Health Insurance Consortium MINUTES

**Board of Directors**  
**April 29, 2010**  
**Old Jail Conference Room**  
**Agenda \*\*\*\***

DRAFT

1. Approve March 2010 Minutes
2. Financial Update
3. Reserving requirements/ Financial instruments
4. Union participation/ Joint Committee Update
5. Public Officials insurance and Errors and Omissions insurance update

*\*\*\*Disclaimer: While these items have been discussed, NONE of them have been voted on or finalized. All plans are in the DRAFT phase.*

**Present:**

**Municipalities:**

Steve Thayer- City of Ithaca , Anita Fitzpatrick -County of Tompkins , Don Barber -Town of Caroline , Laura Shawley- Town of Danby, Mary Ann Sumner -Town of Dryden, Judith Drake -Town of Ithaca , Kate Supron- Village of Cayuga Heights, Charles V. Rankin- Village of Groton

**Union:**

CSEA - Chantalise Demarco, President TC3 PAA - Darlene Finn,

**Absent:**

Town of Enfield, Town of Ulysses, Town of Groton, Village of Dryden, Village of Trumansburg

**In attendance:**

Steve Locey & David M Sanders-Locey & Cahill, Sharon Dovi -TC3 , Joe Mareane, & David Squires- Tompkins County, Greg Stevenson & David Teeter- Ithaca Paid Fire Fighters Association

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## **Welcome Agenda**

Chair Don Barber called the meeting to order at 5:38pm.

### **1. Approval of March 2010 Minutes**

March minutes were reviewed by the Board of Directors.

Motion: Mary Ann Sumner

Second: Charles V. Rankin

Discussion: Change the word "delusion" to "dilution" with several minor typos.

Carried: Unanimously

### **2. Financial Update**

After a long and at times petulant communication with the NYS Insurance Department, an understanding has been reached. Mr. Locey provided the BODs a copy of a five year estimated fiscal forecast, in order to reveal the consortiums estimated future budgets.

There were two main areas of disagreement with the NYSID.

The first area are the Paid Claims Numbers.

Mr. Locey still does not agree with the State's figures, however they make the rules and we follow. The following document has been amended to match the NYSID's methodology.

Expense	Original Estimate	Revised Estimate
Paid Claims	\$17,569,409.00	\$20,005,221.00
Admin. Fee	\$693,168.00	\$686,112.00
Specific Stop Loss	\$259,938.00	\$381,672.00
Aggregate Stop Loss	\$75,000.00	\$32,521.00
<b><i>Surety Bond fee/ interest</i></b>	n/a	\$66,000.00
Total Expense	\$19,024,398.00	\$21,598,409.00
Ending balance	\$5,490,310.93	\$2,916,299.93

Second area of dispute is Liabilities. Mr. Locey reviewed the consortium liability numbers, determined by the State and presented in our existing budget estimates.

Liability	Original Estimate	Revised Estimate
IBNR Reserve	\$3,422,509.95	\$3,946,592.07
Rate Stabilization Reserve	\$1,223,735.45	\$1,223,735.45

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Unencumbered Fund Bal.	\$844,065.54	<-\$2,254,027.58>
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The <-\$2,254,027.58> deficit will need to be guaranteed by some method, according to the NYS Insurance Department. The new line item, **Surety Bond fee/ interest**, reflects the amount of \$66,000.00, which is an estimated three percent interest on a 2.2 million dollar surety bond.

Mr. Locey stated that this entire process is based on assumptions; his professional opinion is that there will be a greater amount of cash flow at the end of the budget year. Only after the consortium's first year will "real" costs be exposed, determining our Net Income, Fund Balance, Income and Expenses. The newest model changes are made in order to provide and satisfy the NYS Insurance Department's interpretation of Article 47.

Mr. Locey provided the BOD a five year fiscal forecast from 2011 to 2015, with a list of ten assumptions, which he covered in detail. Each provides an array of changing expenses and income amounts via a multitude of changes from year to year. The end result is a positive balance of \$744,802.69 following the 2015 budget year.

When asked for his professional opinion of the actual IBNR that will be experienced by the consortium, Mr. Locey stated 7-9%. The State is asking us to use 17%, which has been lowered from the original amount of 25%. Mr. Locey's estimates are compiled from data contributed by the City, County and Town of Ithaca, which represent over ninety percent of the entire consortium covered. Excellus BCBS, indirectly, has confirmed Mr. Locey's estimates as they are asking for only 1.9 million to cover the consortium's run out. Mr. Locey believes that the States numbers are very conservative and in effect count two million dollars worth of expenses twice, once in paid claims and than again in run-out.

**Cash Flow**

The NYS Insurance Department is concerned that on day one, the consortium does not have any capital. The consortium is being treated as a small insurance company, not a municipal entity, which doesn't have business-like capacities. At the very least the consortium will need 1.9 million (Rate Stabilization Reserve) in order to start, according to the NYSID. Mr. Locey proposed that it is estimated the consortium will bring in 2 million dollars a month (through collecting premiums) and that by doubling the first month's premiums the reserve would be reached. According to Mr. Locey after year one the consortium will have nearly three million dollars above expenses. However, interpretation of Article 47 by NYS Insurance Department differs significantly.

**3. Reserving requirements/ financial instruments**

Mr. Barber summarized to date, the communication with the NYSID on reserve

requirements section 1300 of Article 47. The meeting discussed the Municipal Cooperative Agreement (MCA) obligations, moral commitment, and the proposed usage of a surety Bond, to cover liabilities if the consortium were to disband prior to positive cash flow.

NOTE: The MCA describes in detail who, how and what obligations each entity is responsible for in such an event.

The NYSID Commissioner has, to date, not provide the Consortium with an opinion on the use of a Surety Bond. Mr. Barber assures the BOD that he calls on a regular basis, hoping to bring to a successful end to the last two remaining issues, which include Reserve Requirement and Unions Participation.

A long brainstorming session began which expressed several possible reserving options needed to cover the 2.2 million dollar deficit as described by the NYSID methodology, they include:

- Donating capital similar to that of NYMIR (New York Municipal Insurance Reciprocal) for Municipalities that are fiscally able to contribute. Constitutional issues and concerns will be explored and studied.
- Venture capital, lending the consortium money with a three percentage interest rate.
- Letter of Credit (LOC) possibly the best option, but unfortunately not a viable one, since the consortium doesn't have financial statements. LOC is half the cost of a Surety Bond.
- MCA obligation and taxing power, what type of collateral does that provide?
- Increase premiums by 9 %, not a practical option.
- Contact the State Comptroller in order to solidify an appropriate path.

Bottom line, according to Mr. Locey the NYSID wants 5.5 millions to cover 2 millions dollars worth of liability, although our estimates will illustrate deficits, and our "true" numbers will be much less. Per Mr. Barber, do we wait for the NYSID to make a decision or do we become proactive and attempt to solve the issue ourselves.

#### **4. Union participation/ Joint Committee Update**

Ms. Demarco stated that the Unions are scheduled to meet on Monday, May 3<sup>rd</sup>. They will concentrate on some revisions, which focus on the following area; language/ collective bargaining topics, number of Unions representatives, increasing comfort with changes in the voting rights definition, and determining Union verses Bargaining Unit issues.

#### **5. Public Officials insurance and Errors and Omissions insurance update**

Mr. Locey provided the following quotes:

Public Officials Insurance -cost \$11,500 –covers the consortium negligence e.g.: did not pay a claim that was disputed.

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Errors and Omissions cost- \$9,000 -covers individual Board members for decisions made.

Both insurance coverage is necessary, which would increase the budget by about \$10,000.

**Additional Agenda items**

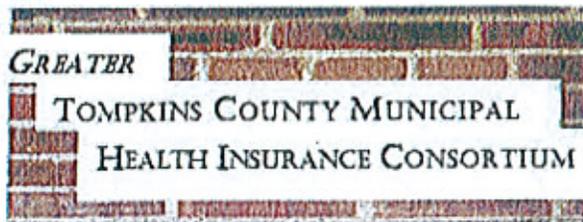
Effect on Community rating changes.

Questions arose to the status of the Town of Groton, who has not had regularly attended the BOD meetings to date. Mr. Don Barber stated that he has not heard anything which would leave him to believe that the Town of Groton was no longer a member of the Consortium, but that he would contact their Town Supervisor to confirm their status.

Adjournment 6:42

Motion: Kate Supron

Second: Laura Shawley



Copy to Don

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stable insurance future.

May 20, 2010

Deputy Superintendent Troy Oechsner  
New York State Insurance Department  
One Commerce Plaza  
Albany, NY 12257

Dear Deputy Superintendent Oechsner:

I am writing to you to ask for your assistance in helping the Greater Tompkins County Health Insurance Consortium (Consortium) earn its Certificate of Authority. I firmly believe there are contacts you can make that will help us.

As you may be aware, our Consortium would be the first to receive its Certificate under Article 47 since the initial group was grandfathered in when this article was passed in 1993. None of this first group had to deal with the two issues that are currently stymieing our progress, due to their status and history at time of Certificate issuance. We started this journey with a Shared Municipal Service Incentive Grant from the Dept of State. We have moved through the inter-municipal cooperation phase and are currently focused on meeting the criteria of Article 47 to receive our Certificate of Authority.

There are two final sticking points between the Consortium and the Certificate of Authority. These issues can be resolved and concluded by a ruling of the Insurance Commissioner. I am writing to ask you to consider these two issues and how you can help bring them to a resolution.

One issue is complying with our understanding of the NYS Insurance Departments interpretation of Section 4705-c-1 regarding labor representation on the Board of Directors and the other is finding reserves defined in Section 4706 to protect the program. Both the Consortium and NYSID recognize that the law provides NYSID with some discretion and that decisions made here will affect all future Health Insurance consortiums and decision made could doom "community rated", i.e. small, municipalities to much higher premiums and less control of the comprehensiveness of insurance benefits than they could realize by joining with their larger neighbors, which was not the intent of Article 47.

Regarding labor representation: There has been a rocky path between the Insurance Department's interpretation of Article 4705 and that of our legal staff as to what union representation means. Article 4705 is not clear with regards to both type and amount of representation. When NYSID asked us to work out and report our settlement, it resulted in a free-for-all between the Consortium Board and our labor representatives. After months of dialog, we are making progress in developing a consensus between the Consortium Board and most of the labor parties. However, there is one sticking in this process. NYSID has not issued a formal ruling on Section 4705, but has intimated that this Section could mean that all unions must agree with the representation protocol. While the Consortium Board fully expects that a majority of the unions will agree with the soon to be negotiated representation plan, two unions of thirteen have told us they feel that among other things this representation issue is a

matter of collective bargaining and they will not be agreeing to anything with the Consortium on that principle alone.

This is a make or break condition without a clear answer. The Consortium needs the Insurance Superintendent to rule whether or not it can issue the Certificate without 100% of the union concurrence. I am asking for you to use whatever power you might have to urge the Superintendent to make this determination a priority.

The second issue is developing the reserves necessary to protect the program. For background, the Consortium has been in regular contact with NYSID about this issue for four months now.

The Consortium is faced with three options to raise the necessary reserves-

1. raise premiums to a rate much higher than the private sector rates even for "community rated" plans to produce the needed reserves;
2. collect capitalization funds from participating governments;
3. ask NYSID to consider other options not explicitly described in Section 1301 "Admitted Assets".

The Consortium Board rejected the first option for a number of reasons including the effect on current budgets and the impact on our employees that often share some of the premium expense.

The Consortium Board is currently working on the second option, but with the stress on local governments to use fund balances to cover shortfall in State aid (revenue sharing) and delayed payments due to cash flow issues at the State level, most local governments do not have excess unreserved fund balance, especially our two largest employers: Tompkins County and the City of Ithaca. Several municipalities have verbally committed to jointly posting \$1.125 million of the reserving requirements up front. But it is clear that we will not be able to make up the entire \$2.2 million at the start. If the reserves must come from municipal assets, then the Consortium Board would like to have the option for some of its members to pay their share of the reserves over time (5 years) when they can build this expense into their budgets. We have request NYSID staff ask the Superintendent to allow this process to meet the necessary reserves. This model, capitalization over five (5) years, currently is allowed by NYSID for new members joining NYMIR, a property casualty Insurance Reciprocal.

For the third option, the Consortium has asked NYSID to consider a Surety Bond to cover any short fall between admitted assets and the reserving requirement if the Consortium doesn't have adequate reserves on hand. It should be noted that we have all agreed to pay an assessment for such a short fall on a pro rata basis. We recognized that Surety Bonds are not an avenue articulated in Article 47. This is the avenue of choice for the Consortium and it is not ruled out within the Article's language. Knowing that anticipated health insurance premiums can be counted as admitted assets, the Consortium felt that purchasing an insurance policy that would pay the claims costs, in the unlikely event that the reserves were inadequate, would provide security for the program; especially knowing that the municipal partners can raise funds in subsequent years to pay their assessment.

One final statement should be made to complete the picture of the Consortium's relationship with NYSID. Article 47 requires 25% reserving for IBNR. The Consortium has actual claim data history for 85% of the population and the actual experience is <10% IBNR. NYSID has dropped the IBNR

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Reserving requirement to 17%. This has helped, but it is with the 17% IBNR that we are now at a \$2.2 million reserve deficit.

In conclusion, the Consortium, if operating, would be saving both municipalities and employees money immediately. It would also serve as a working model for several other Consortiums that have been asking about this opportunity to manage health insurance benefits, program delivery, and costs. As chair of the Consortium's Board of Directors, I humbly ask you to consider whatever avenues are available to you to help us get these three questions answered by the Insurance Superintendent as soon as possible.

If you have further questions or need clarification please contact either myself,

**Don Barber** chair of Consortium Board of Directors via email [sunnybrk@gmail.com](mailto:sunnybrk@gmail.com) or telephone (607)-539-3395, or our consultant:

**Steve Locey** of Locey & Cahill LLC via email [slocey@loceycahill.com](mailto:slocey@loceycahill.com) or telephone (315)-425-1424.

Sincerely,



Don Barber  
Caroline Town Supervisor  
Chair of Tompkins County Council of Governments  
Chair of Greater Tompkins County Municipal Health Insurance Consortium

- Cc: Senator James Seward
- Senator Neil Breslin
- Assemblyperson Joseph Morelle
- Assemblyperson Barbara Lifton
- John Powell- NYSID Contact

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Town of Ulisses - Village of Cayuga Heights - Village of Dryden - Village of Groton - Village of Trumanburg

# Consortium Capitalization Worksheet

created 5/14/10

## Percent of premium

	Percent of Total Premium	
	2010 Premium	2010 Total Premium
County	13,351,312	54.55%
City of Ithaca	8,558,874	34.97%
Town of Ithaca	888,082	3.63%
Town of Caroline	122,633	0.50%
Town of Danby	81,161	0.33%
Town of Dryden	459,233	1.88%
Town of Enfield	50,400	0.21%
Town of Groton	126,095	0.52%
Town of Ulysses	113,175	0.46%
Village of Cayuga Heights	360,799	1.47%
Village of Dryden	121,349	0.50%
Village of Groton	150,900	0.62%
Village of Trumansburg	90,696	0.37%
<b>Total</b>	<b>\$24,474,709</b>	<b>100.00%</b>
	\$22,923,600	
		difference

## Capitalization based on 5 year timeline

	Estimated 2010 Reserve Contribution *	Prorata of Total Reserves	Reserves due in subsequent years
County	500,000	1,236,136	736,136
City of Ithaca	158,485	792,426	633,941
Town of Ithaca	200,000	82,223	-117,777
Town of Caroline	100,000	11,354	-88,646
Town of Danby	125,000	7,514	-117,486
Town of Dryden	200,000	42,518	-157,482
Town of Enfield	933	4,666	3,733
Town of Groton	2,335	11,675	9,340
Town of Ulysses	2,096	10,478	8,382
Village of Cayuga Heights	6,681	33,405	26,724
Village of Dryden	2,247	11,235	8,988
Village of Groton	2,794	13,971	11,177
Village of Trumansburg	1679	8,397	6,718
<b>Total</b>	<b>1,302,250</b>	<b>2,266,000</b>	<b>963,750</b>
	2,266,000		
		-963,750	

\* numbers listed are 1/5 th of prorata capitalization requirement or amount suggested at 5/13/10 mtg.

\*\* \$2,266,000 = reserves needed based on Article 47

## Annual capitalization payments based on 5 years timeline

	Capitalization					Total after initial capitalization total
	2010 liability	2011	2012	2013	2014	
County	-252,773	-5546	241682	247227	247227	736136
City of Ithaca	158,485	158,485	158,485	158,485	158,485	633940
Town of Ithaca	-117,777	0	0	0	0	-117777
Town of Caroline	-88,646	0	0	0	0	-88646
Town of Danby	-117,486	0	0	0	0	-117486
Town of Dryden	-157,482	0	0	0	0	-157482
Town of Enfield	747	747	747	747	747	2987
Town of Groton	1,868	1,868	1,868	1,868	1,868	7472
Town of Ulysses	1,676	1,676	1,676	1,676	1,676	6706
Village of Cayuga Heights	5,345	5,345	5,345	5,345	5,345	21379
Village of Dryden	1,798	1,798	1,798	1,798	1,798	7191
Village of Groton	2,235	2,235	2,235	2,235	2,235	8942
Village of Trumansburg	1,344	1,344	1,344	1,344	1,344	5375
<b>Total</b>	<b>-560,665</b>	<b>167952</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>



# Greater Tompkins County Municipal Health Insurance Consortium

## 2010 - 2015 Fiscal Year Budget Projections

	Original Estimates 2010 Fiscal Year	Revised Estimates 2010 Fiscal Year	Future Estimates 2011 Fiscal Year	Future Estimates 2012 Fiscal Year	Future Estimates 2013 Fiscal Year	Future Estimates 2014 Fiscal Year	Future Estimates 2015 Fiscal Year
Beginning Balance	\$0.00	\$0.00	\$2,906,299.93	\$3,432,821.34	\$4,219,187.89	\$5,313,654.45	\$6,772,242.73
<b>Income</b>							
Premium	\$24,474,708.93	\$24,474,708.93	\$26,799,806.28	\$29,345,787.87	\$32,133,637.72	\$35,186,333.31	\$38,529,034.97
Interest	\$40,000.00	\$40,000.00	\$29,063.00	\$34,328.21	\$42,191.88	\$53,136.54	\$67,722.43
Other	\$0.00	\$0.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00
Total Income	\$24,514,708.93	\$24,514,708.93	\$26,978,869.28	\$29,530,116.09	\$32,325,829.60	\$35,389,469.85	\$38,746,757.40
<b>Expenses</b>							
Paid Claims	\$17,569,409.00	\$20,005,221.00	\$24,745,094.38	\$26,935,035.24	\$29,318,785.86	\$31,913,498.40	\$34,737,843.01
Admin. Fees	\$693,168.00	\$686,112.00	\$713,556.48	\$734,963.17	\$757,012.07	\$779,722.43	\$803,114.10
NYS Graduate Medical Exp.	\$231,883.00	\$231,883.00	\$243,477.15	\$255,651.01	\$268,433.56	\$281,855.24	\$295,948.00
Specific Stop-Loss (Ded. \$250k)	\$259,938.00	\$381,672.00	\$438,922.80	\$504,761.22	\$580,475.40	\$667,546.71	\$767,678.72
Aggregate Stop-Loss (12.5%)	\$75,000.00	\$32,521.00	\$34,147.05	\$35,854.40	\$37,647.12	\$39,529.48	\$41,505.95
Legal Fees	\$25,000.00	\$25,000.00	\$25,750.00	\$26,522.50	\$27,318.18	\$28,137.72	\$28,981.85
Consultant Fees	\$50,000.00	\$50,000.00	\$51,500.00	\$53,045.00	\$54,636.35	\$56,275.44	\$57,963.70
Audit Fees	\$5,000.00	\$5,000.00	\$5,150.00	\$5,304.50	\$5,463.64	\$5,627.54	\$5,796.37
Insurances (Directors & Officers)	\$20,000.00	\$20,000.00	\$20,600.00	\$21,218.00	\$21,854.54	\$22,510.18	\$23,185.48
Internal Coordination (Finance)	\$57,000.00	\$57,000.00	\$58,710.00	\$60,471.30	\$62,285.44	\$64,154.00	\$66,078.62
Internal Coordination (Support)	\$43,000.00	\$43,000.00	\$44,290.00	\$45,618.70	\$46,987.26	\$48,396.88	\$49,848.79
Surety Bond Fee / Loan Interest	n/a	n/a	\$66,000.00	\$60,000.00	\$45,000.00	\$18,000.00	\$0.00
Other Expenses	\$5,000.00	\$5,000.00	\$5,150.00	\$5,304.50	\$5,463.64	\$5,627.54	\$5,796.37
Total Expenses	\$19,034,398.00	\$21,608,409.00	\$26,452,347.86	\$28,743,749.54	\$31,231,363.04	\$33,930,881.57	\$36,883,740.97
Net Income	\$5,480,310.93	\$2,906,299.93	\$526,521.41	\$786,366.55	\$1,094,466.56	\$1,458,588.28	\$1,863,016.42
Ending Balance	\$5,480,310.93	\$2,906,299.93	\$3,432,821.34	\$4,219,187.89	\$5,313,654.45	\$6,772,242.73	\$8,635,259.15
<b>Liabilities</b>							
IBNR Reserve	\$3,422,509.95	\$3,948,292.07	\$4,496,899.14	\$4,886,437.42	\$5,309,331.72	\$5,768,249.87	\$6,270,235.97
Rate Stabilization Reserve	\$1,223,735.45	\$1,223,735.45	\$1,339,990.31	\$1,467,289.39	\$1,606,681.89	\$1,759,316.67	\$1,926,451.75
Unencumbered Fund Balance	\$834,065.54	-\$2,265,727.58	-\$2,404,068.11	-\$2,134,538.93	-\$1,602,359.16	-\$755,323.80	\$438,571.44

### Assumptions 2011 to 2015 Fiscal Years

1. Premium Revenue Increased by 9.5%
2. Interest Income = 1% of Beginning Balance
3. Prescription Drug Rebates = \$150,000
4. Paid Claims Trend = 8.85%
5. Administrative Fees Per Agreement with Excellus BCBS then Increased by 3% Per Annum
6. NYS GME Increased by 5%
7. Specific Stop-Loss Insurance Increased by 15%
8. Aggregate Stop-Loss Insurance Increased by 5%
9. Surety Bond Fee / Loan Interest Estimated at 3% of Principle Balance
10. All other Fees Increased by 3%

**GREATER**

**TOMPKINS COUNTY MUNICIPAL  
HEALTH INSURANCE CONSORTIUM**

Municipalities building a  
stable insurance future.

125 East Court Street  
Ithaca, NY 14850  
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## **APPROVAL OF CHANGE TO INTER-MUNICIPAL COOPERATIVE AGREEMENT- INCLUSION ON TWO (2) LABOR/UNION OFFICIALS ON BOARD OF DIRECTORS**

**Whereas, the Consortium must include labor/union representation on its Board of Directors as required by Article 47 of NYS Insurance Law,**

**NOW, therefore be it resolved, that the Consortium hereby agrees to include two (2) labor/union officials as voting representatives on its Board of Directors, effective as of the date of this resolution.**

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### **Consortium Members:**

County of Tompkins ~ City of Ithaca ~ Town of Caroline ~  
Town of Danby ~ Town of Dryden ~ Town of Enfield ~ Town of Groton ~ Town of Ithaca ~  
Town of Ulysses ~ Village of Cayuga Heights ~ Village of Dryden ~ Village of Groton ~ Village of Trumansburg

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**If Two Union Seats**

**Scenarios - Current Weighted Voting**

	Scenario A (Current)	Scenario B	Scenario C	Scenario D
Number of Smaller Municipalities	11	12	13	14
City	5	6	6	7
County	5	6	6	7
Total City & County	10	12	12	14
Total Weighted	21	24	25	28
2/3rds	14	16	17	19
Weighted City and County votes	10	12	12	14
Smaller municipalities votes needed to prevail	4	4	5	5

**Scenarios - Proposed Weighted Voting**

Number of Smaller Municipalities	11	12	13	14
City	5	5	6	6
County	5	5	6	6
Union	2	2	2	2
Total City, County, Union	12	12	14	14
Total Weighted	23	24	27	28
2/3rds needed for passage	15	16	18	19
Weighted City and County votes	10	10	12	12
Total municipal and union votes beyond City and County needed to prevail	5	6	6	7
Union vote	2	2	2	2
Smaller municipalities beyond City, County, and union needed to prevail	3	4	4	5

**Current Weighted Voting Process:**

- 1) City + County votes = Town Votes
- 2) ***If odd number of municipalities, round city and county votes down***
- 3) 2/3rds vote required to prevail

**Proposed Weighted Voting Process**

- 1) Total City + County votes = Town Votes - 2
- 2) ***If even number of smaller municipalities, round city and county votes down***
- 3) 2/3rds of vote required to prevail