



Tompkins County Area Development

2013 Budget

Recommended Budget

	2012 Modified	2013 Recommended	\$ Change	% Change
Expenditures	7,750	177,750	170,000	2193.55%
Revenues	0	0	0	0%
Net Local	7,750	177,750	170,000	2193.55%

Returning TCAD to a Diverse & Sustainable Revenue Model

Over reliance on fee-based income

- Fewer large-scale not-for-profit deals
- Fewer medium/large scale manufacturing projects
- More small tech-based deals

A sustainable model

- Employer investment
- County support
- Fee-based income

TCAD Return on Investment

Good jobs

Property taxes

Private sector investment

Infrastructure

Strategies & studies

TCAD's Values

Focus on local companies & entrepreneurs

Good jobs for County residents

Entry level jobs

Measure outcomes

Integration with workforce development system

Over Target Requests Supported by the Tentative Budget

Page #	Priority	Expense	Revenue	Net Local	Purpose
5-80	1	170,000	0	170,000	Return to sustainable sponsorship by the county